



St. John's
Transportation
Commission

May 31

2022

MONTHLY FINANCIAL STATEMENTS

Issued: JUNE 21, 2022

Note to reader: The figures contained herein are unaudited and for discussion purposes and may change as a result of timing issues and other best estimates used in preparation.

ST. JOHN'S TRANSPORTATION COMMISSION
STATEMENT OF REVENUE & EXPENDITURES (METROBUS)
MAY, 2022



	MAY			YEAR TO DATE		
	ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE
REVENUE						
SJMC Subsidy	\$1,149,020	\$1,149,020	\$0	\$5,858,320	\$5,858,320	\$0
Passenger Revenue	362,836	281,220	81,616	1,544,404	1,556,090	(11,686)
Low Income Pass Revenue	150,374	157,500	(7,126)	790,285	850,500	(60,215)
Mt. Pearl Revenue	90,420	85,540	4,880	441,212	414,440	26,772
Paradise Revenue	23,622	22,710	912	115,438	113,910	1,528
Charter Revenue	588	7,000	(6,412)	1,466	7,700	(6,234)
Transit Advertising Revenue	13,607	17,250	(3,643)	60,911	71,250	(10,339)
Community Bus Revenue	1,649	0	1,649	7,297	0	7,297
Other Income	9,309	10,000	(691)	62,986	50,000	12,986
TOTAL REVENUE	\$1,801,425	\$1,730,240	\$71,185	\$8,882,319	\$8,922,210	(\$39,891)
OPERATIONS						
Operators Salaries	\$436,163	\$448,390	\$12,227	\$2,287,254	\$2,358,930	\$71,676
Salaries Operations	102,229	103,080	851	537,273	539,290	2,017
Diesel Fuel	359,419	181,120	(178,299)	1,345,160	935,320	(409,840)
Company Vehicles	2,583	3,110	527	13,825	15,950	2,125
Licenses	4,600	4,600	0	30,348	30,300	(48)
Communications Expense	2,070	2,230	160	10,889	11,150	261
Miscellaneous	1,467	600	(867)	7,503	3,570	(3,933)
Uniforms & Clothing	5,836	5,720	(116)	27,434	27,400	(34)
Advertising Expense	4,138	4,830	692	21,247	25,950	4,703
Bus Charter Expense	525	4,210	3,685	1,279	4,780	3,501
Transit Advertising Expense	6,613	8,630	2,017	32,382	42,630	10,248
Community Bus Expense	11,558	0	(11,558)	52,472	0	(52,472)
Promotions Expense	4,292	5,980	1,688	18,350	29,900	11,550
Registration & Membership	10,881	12,630	1,749	14,626	18,350	3,724
Schedules & Transfers	1,291	1,250	(41)	6,662	6,250	(412)
TOTAL OPERATIONS	\$953,665	\$786,380	(\$167,285)	\$4,406,704	\$4,049,770	(\$356,934)
MAINTENANCE						
Garage Salaries	\$172,760	\$188,240	\$15,480	\$926,492	\$965,080	\$38,588
Wash Salaries	25,269	31,780	6,511	145,106	168,480	23,374
Shop Tools & Equipment	88	1,150	1,062	12,246	10,270	(1,976)
Stock Parts	64,068	54,000	(10,068)	348,799	306,000	(42,799)
Garage Expense	7,339	8,590	1,251	31,999	32,480	481
Bus Lubricants	9,452	14,870	5,418	60,473	52,150	(8,323)
Tire Expense	8,353	6,400	(1,953)	64,509	46,100	(18,409)
Body Shop Supplies	(18)	1,800	1,818	32	6,500	6,468
Bus Wash	698	1,230	532	1,316	5,130	3,814
Building & Yards	5,723	6,250	527	205,152	55,690	(149,462)
Utilities	30,961	34,400	3,439	182,373	238,000	55,627
Maintenance Vehicles	4,067	2,500	(1,567)	27,130	19,300	(7,830)

ST. JOHN'S TRANSPORTATION COMMISSION
STATEMENT OF REVENUE & EXPENDITURES (METROBUS)
MAY, 2022



	MAY			YEAR TO DATE		
	ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE
Bus Stop & Shelters	4,442	4,350	(92)	24,009	18,600	(5,409)
Janitorial & Sanitation	3,436	4,600	1,164	18,333	18,600	267
Farebox Repairs	2,456	1,400	(1,056)	3,652	6,800	3,148
TOTAL MAINTENANCE	\$339,094	\$361,560	\$22,466	\$2,051,621	\$1,949,180	(\$102,441)
FINANCE & ADMINISTRATION						
Administration Salaries	\$69,426	\$69,310	(\$116)	\$357,584	\$363,350	\$5,766
Employer's Payroll Tax	16,576	16,920	344	86,211	88,460	2,249
Sick Leave	19,000	19,000	0	95,000	95,000	0
Worker's Compensation	14,404	14,810	406	75,274	77,410	2,136
Employment Insurance	18,087	18,720	633	93,331	97,830	4,499
Retiring Allowance Expense	3,600	3,600	0	18,000	18,000	0
Group Insurance	49,106	55,040	5,934	236,008	270,990	34,982
CPP Expense	44,152	44,240	88	227,754	232,100	4,346
Pension Expense	124,817	147,090	22,273	625,857	758,230	132,373
Audit & Legal Fees	11,022	10,400	(622)	21,022	20,400	(622)
Telephone Expense	1,852	2,610	758	10,238	13,350	3,112
Computer Expense	34,433	28,720	(5,713)	114,188	115,520	1,332
Office Supplies Expense	5,380	5,650	270	24,255	30,590	6,335
Travel Expense	0	5,380	5,380	0	5,380	5,380
Training Expense	0	0	0	7,223	8,200	977
Fleet Insurance Expense	39,663	39,500	(163)	198,315	197,500	(815)
General Insurance Expense	5,293	5,700	407	26,714	28,500	1,786
Miscellaneous Expense	3,421	3,610	189	19,809	19,150	(659)
Capital Out of Revenue	26,489	0	(26,489)	71,318	0	(71,318)
TOTAL FINANCE & ADMIN.	\$486,721	\$490,300	\$3,491	\$2,308,101	\$2,439,960	\$131,859
Total Expenses	\$1,779,480	\$1,638,240	(\$141,240)	\$8,766,426	\$8,438,910	(\$327,516)
NET BEFORE DEBT	\$21,945	\$92,000	(\$70,055)	\$115,893	\$483,300	(\$367,407)
DEBT CHARGES						
Loan Interest Expense	5,537	4,000	(1,537)	\$21,327	\$20,300	(\$1,027)
Bank Loan Payment	50,000	88,000	38,000	250,000	463,000	213,000
TOTAL SURPLUS/(COST) OF SERVICE	(\$33,592)	\$0	(\$33,592)	(\$155,434)	\$0	(\$155,434)

ST. JOHN'S TRANSPORTATION COMMISSION
 STATEMENT OF REVENUE & EXPENDITURES (GOBUS)
 MAY, 2022



	ACTUAL	MAY BUDGET	VARIANCE	ACTUAL	YEAR TO DATE BUDGET	VARIANCE
REVENUE						
SJMC Subsidy	\$438,320	\$438,320	\$0	\$2,102,260	\$2,102,260	\$0
Passenger Revenue	10,124	21,600	(11,476)	51,056	108,000	(56,944)
Low Income Pass Revenue	10,626	0	10,626	56,715	0	56,715
Mount Pearl Admin	7,940	7,660	280	37,400	38,600	(1,200)
Government Grant	7,875	7,900	(25)	39,375	39,500	(125)
TOTAL REVENUE	\$474,885	\$475,480	(\$595)	\$2,286,806	\$2,288,360	(\$1,554)
EXPENSES						
MVT Subsidy	\$328,651	\$413,560	\$84,909	\$1,297,124	\$1,991,400	\$694,276
Administration Salaries	9,831	10,810	979	55,773	56,650	877
Employer's Payroll Tax	197	220	23	1,119	1,140	21
Worker's Compensation	173	190	17	980	1,000	20
Employment Insurance	217	330	113	1,233	1,740	507
Group Insurance	166	190	24	1,136	970	(166)
CPP Expense	532	620	88	3,027	3,240	213
Pension Expense	603	760	157	3,267	3,980	713
Professional Fees	9,308	7,540	(1,768)	24,909	37,700	12,791
Telephone Expense	42	360	318	598	1,800	1,202
Computer Expense	17,393	18,550	1,157	84,285	86,590	2,305
Office Supplies Expense	3	250	247	835	1,250	415
Promotions Expense	126	310	184	856	1,550	694
Travel Expense	0	2,500	2,500	0	2,500	2,500
Training Expense	0	0	0	0	0	0
Miscellaneous Expense	6,413	3,290	(3,123)	25,644	16,450	(9,194)
TOTAL EXPENSE	\$373,655	\$459,480	\$85,825	\$1,500,786	\$2,207,960	\$707,174
NET BEFORE DEBT	\$101,230	\$16,000	\$85,230	\$786,020	\$80,400	\$705,620
DEBT CHARGES						
Loan Interest Expense	66	0	(66)	\$460	\$400	(\$60)
Bank Loan Payment	16,000	16,000	0	80,000	80,000	0
TOTAL SURPLUS/(COST) OF SERVICE	\$85,164	\$0	\$85,164	\$705,560	\$0	\$705,560

CONTRACTOR TRIPS INFORMATION

BUS TRIPS	5,920	7,398		25,026	35,450	10,424
TAXI TRIPS *	3,923	4,932		13,654	23,640	9,986
TOTAL TRIPS	9,843	12,330		38,680	59,090	20,410

* Budgeted Taxi trips forecasted at 40% of total trips.

ST. JOHN'S TRANSPORTATION COMMISSION
 MONTHLY RIDERSHIP STATISTICS
 FROM JANUARY 2017 to DECEMBER 2022



Month	2017	Percentage change 2016/2017	2018	Percentage change 2017/2018	2019	Percentage change 2018/2019	2020	Percentage change 2019/2020	2021	Percentage change 2020/2021	2022	Percentage change 2021/2022	Percentage change 2019/2022
January	245,991	-1.52%	252,948	2.83%	271,038	7.15%	228,072	-15.85% **	163,498	-28.31%	149,721	-8.43%	-44.76%
February	212,883	-13.72%	226,887	6.58%	245,122	8.04%	293,617	19.78% **	107,644	-63.34%	208,544	93.73%	-14.92%
March	269,695	1.95%	255,246	-5.36%	284,308	11.39%	200,818	-29.37%	120,403	-40.04%	263,211	118.61%	-7.42%
April	217,414	-8.74%	234,164	7.70%	253,668	8.33%	62,868	-75.22%	153,926	144.84%	251,554	63.43%	-0.83%
May	239,758	1.35%	234,195	-2.32%	262,952	12.28%	73,659	-71.99%	179,561	143.77%	292,724	63.02%	11.32%
June	230,028	-3.26%	231,941	0.83%	252,025	8.66%	108,719	-56.86%	190,113	74.87%			
July	217,931	-2.68%	237,102	8.80%	256,666	8.25%	141,670	-44.80%	192,650	35.99%			
August	228,138	-2.92%	247,044	8.29%	265,350	7.41%	149,188	-43.78%	206,098	38.15%			
September	268,151	-3.01%	281,581	5.01%	315,538	12.06%	159,966	-49.30%	244,651	52.94%			
October	275,603	-0.42%	299,274	8.59%	326,677	9.16%	180,519	-44.74%	251,017	39.05%			
November	269,013	-0.99%	283,236	5.29%	301,765	6.54%	172,153	-42.95%	257,773	49.73%			
December	205,510	-1.04%	216,184	5.19%	242,702	12.27%	166,556	-31.37%	191,536	15.00%			
Year-to-date	<u>1,185,741</u>	<u>-30.15%</u>	<u>1,203,440</u>	<u>1.49%</u>	<u>1,317,088</u>	<u>9.44%</u>	<u>859,034</u>	<u>-34.78%</u>	<u>725,032</u>	<u>-15.60%</u>	<u>1,165,754</u>	<u>60.79%</u>	<u>-11.49%</u>
Total Year	<u>2,880,115</u>	<u>-2.87%</u>	<u>2,999,802</u>	<u>4.16%</u>	<u>3,277,811</u>	<u>9.27%</u>	<u>1,937,805</u>		<u>2,258,870</u>		<u>1,165,754</u>		
Weekdays	104		106		106		100		104		105		
Saturdays	21		21		21		20		22		21		
Sundays	21		21		21		21		22		22		
No Service	3		1		1		9		1		1		
Stats	2		2		2		2		2		2		
	151		151		151		152		151		151		

** Ridership impacted by 8 days of no service due to SOE and free service from the JAN 25th to FEB 7th after SOE lifted.

ST. JOHN'S TRANSPORTATION COMMISSION
 MONTHLY REVENUE RIDERSHIP STATISTICS (EXCLUDES TRANSFERS DATA)
 FROM JANUARY 2017 to DECEMBER 2022



Month	2017	Percentage change 2016/2017	2018	Percentage change 2017/2018	2019	Percentage change 2018/2019	2020	Percentage change 2019/2020	2021	Percentage change 2020/2021	2022	Percentage change 2021/2022	Percentage change 2019/2022
January	218,385	-1.00%	222,408	1.84%	236,644	6.40%	209,658	-11.40%	146,552	-30.10%	129,588	-11.58%	-45.24%
February	187,771	-13.22%	196,837	4.83%	211,826	7.61%	265,263	25.23%	87,564	-66.99%	176,418	101.47%	-16.72%
March	239,814	3.11%	222,806	-7.09%	246,623	10.69%	171,362	-30.52%	99,088	-42.18%	221,458	123.50%	-10.20%
April	192,439	-7.94%	205,728	6.91%	219,821	6.85%	53,859	-75.50%	128,706	138.97%	212,487	65.09%	-3.34%
May	211,286	1.60%	203,580	-3.65%	226,291	11.16%	63,239	-72.05%	149,872	136.99%	244,912	63.41%	8.23%
June	204,044	-2.52%	202,872	-0.57%	218,751	7.83%	95,352	-56.41%	158,106	65.81%			
July	193,925	-2.24%	209,506	8.03%	223,562	6.71%	124,516	-44.30%	160,945	29.26%			
August	204,278	-2.78%	219,859	7.63%	233,520	6.21%	130,537	-44.10%	173,395	32.83%			
September	237,683	-3.16%	248,466	4.54%	275,090	10.72%	138,690	-49.58%	207,853	49.87%			
October	241,775	-1.08%	261,538	8.17%	282,342	7.95%	152,972	-45.82%	212,409	38.85%			
November	236,279	-1.19%	247,460	4.73%	260,755	5.37%	144,602	-44.54%	219,831	52.02%			
December	181,057	-2.22%	189,948	4.91%	210,393	10.76%	140,066	-33.43%	167,506	19.59%			
Year-to-date	<u>1,049,695</u>	<u>-29.75%</u>	<u>1,051,359</u>	<u>0.16%</u>	<u>1,141,205</u>	<u>8.55%</u>	<u>763,381</u>	<u>-33.11%</u>	<u>611,782</u>	<u>-19.86%</u>	<u>984,863</u>	<u>60.98%</u>	<u>-13.70%</u>
Total Year	<u>2,548,736</u>	<u>-2.66%</u>	<u>2,631,008</u>	<u>3.23%</u>	<u>2,845,618</u>	<u>8.16%</u>	<u>1,690,116</u>		<u>1,911,827</u>		<u>984,863</u>		

ST. JOHN'S TRANSPORTATION COMMISSION
MOUNT PEARL SUMMARY REPORT
MAY, 2022



	ACTUAL	MAY BUDGET	VARIANCE	ACTUAL	YTD BUDGET	VARIANCE
REVENUES						
Passenger Revenue	\$20,946	\$21,728	(\$782)	\$97,046	\$115,809	(\$18,763)
City of Mount Pearl Billing	90,420	85,540	4,880	441,212	414,440	26,772
Total Revenue	\$111,367	\$107,268	\$4,099	\$538,258	\$530,249	\$8,009
*Less Variable Expenses						
Operating Expenses	\$50,210	\$42,704	(\$7,506)	\$243,907	\$222,914	(\$20,993)
Maintenance Expenses	16,031	17,589	1,558	91,583	90,652	(931)
Finance & Admin. Expenses	15,995	18,330	2,335	84,503	93,760	9,257
Total Expenses	\$82,236	\$78,623	(\$3,613)	\$419,993	\$407,326	(\$12,667)
Total Overhead Contribution	\$29,131	\$28,645	\$486	\$118,265	\$122,923	(\$4,658)
Mount Pearl Kilometers	15,255.7	15,259.1	(3.4)	75,411.6	75,427.1	(15.5)
Cost per Kilometer	\$7.30	\$7.03		\$7.14	\$7.03	
Riders Per Hour^ - Route 21	21.1					
Riders Per Hour^ - Route 22	19.7					
^ Riders per hour average:						
	Route 21	Route 22				
2015	20.5	17.5				
2016	20.6	16.6				
2017	19.6	15.7				
2018	18.7	15.1				
2019	20.1	17.6				
2020	22.0	16.5				
2021	12.6	10.2				
2022	17.5	14.9				
2015-2022	18.5	14.8				

*Based on actual/budget kilometers and cost per kilometer

	ACTUAL	MAY BUDGET	VARIANCE	ACTUAL	YTD BUDGET	VARIANCE
REVENUES						
Passenger Revenue	\$1,510	\$989	\$521	\$6,713	\$5,531	\$1,182
Town of Paradise Billing	23,622	22,710	912	115,438	113,910	1,528
Total Revenue	\$25,132	\$23,699	\$1,433	\$122,151	\$119,441	\$2,710
*Less Variable Expenses						
Operating Expenses	\$11,331	\$9,437	(\$1,894)	\$55,358	\$50,223	(\$5,135)
Maintenance Expenses	3,618	3,887	269	20,780	20,420	(360)
Finance & Admin. Expenses	3,610	4,051	441	19,135	21,121	1,986
Total Expenses	\$18,559	\$17,375	(\$1,184)	\$95,273	\$91,764	(\$3,509)
Total Overhead Contribution	\$6,573	\$6,324	\$249	\$26,878	\$27,677	(\$799)
Paradise Kilometers	3,442.8	3,372.0	70.8	17,111.4	16,992.6	118.8
Cost per Kilometer	\$7.30	\$7.03		\$7.14	\$7.03	
Riders Per Hour*	8.7					
* Riders per hour average:						
2016 (Jun-Dec)	7.2					
2017	7.7					
2018	7.2					
2019	6.4					
2020	8.1					
2021	3.1					
2022	6.9					
2016-2022	6.3					

*Based on actual/budget kilometers and cost per kilometer

	ACTUAL	MAY BUDGET	VARIANCE	ACTUAL	YEAR TO DATE BUDGET	VARIANCE
REVENUES						
Charter Revenue	\$588	\$7,000	(\$6,412)	\$1,466	\$7,700	(\$6,234)
Total Revenue	\$588	\$7,000	(\$6,412)	\$1,466	\$7,700	(\$6,234)
EXPENSES						
Operators Salary Expense	\$195	\$2,190	\$1,995	\$557	\$2,410	\$1,853
Operation's Salaries Expense	100	200	100	200	300	100
Diesel Fuel Expense	105	360	255	272	400	128
Maintenance Expenses *	125	1,110	985	250	1,220	970
Meals & Miscellaneous Expenses	0	0	0	0	0	0
Marketing Expense	0	350	350	0	350	350
Administration Expense	0	0	0	0	0	0
Total Expenses	\$525	\$4,210	\$3,685	\$1,279	\$4,680	\$3,401
PROFIT / (LOSS)	\$63	\$2,790	(\$2,727)	\$187	\$3,020	(\$2,833)

* Maintenance Expenses include Garage Salaries, Wash Salaries, Stock Parts, Garage Expense, Bus Lubricants, Tire Expense, Bus Wash Expense.

ST. JOHN'S TRANSPORTATION COMMISSION
 TRANSIT ADVERTISING FINANCIAL STATEMENT
 MAY, 2022



	ACTUAL	MAY BUDGET	VARIANCE	ACTUAL	YEAR TO DATE BUDGET	VARIANCE
REVENUES						
Metrobus Transit Advertising	\$11,357	\$15,000	(\$3,643)	\$49,841	\$32,250	\$17,591
Total Revenues	\$11,357	\$15,000	(\$3,643)	\$49,841	\$32,250	\$17,591
EXPENSES						
Salaries	\$3,913	\$3,910	(\$3)	\$17,216	\$16,620	(\$596)
Sales Commission	1,248	1,610	362	5,391	\$4,940	(451)
Sign Production	(48)	580	628	(169)	\$2,320	2,489
Promotion	0	0	0	0	\$0	0
Vehicle	485	380	(105)	2,425	\$1,520	(905)
Telephone	41	80	39	219	\$320	101
Advertising	275	890	615	2,889	\$3,560	671
Sign Installations	339	630	291	2,611	\$2,520	(91)
Entertainment	0	190	190	0	\$760	760
Advertising Software	360	360	0	1,800	\$1,440	(360)
Total Expenses	\$6,613	\$8,630	\$2,017	\$32,382	\$34,000	\$1,618
PROFIT / (LOSS)	\$4,744	\$6,370	(\$1,626)	\$17,459	(\$1,750)	\$19,209
Contra Transit Advertising Revenue	\$2,250	\$2,250	\$0	\$14,010	\$6,750	\$7,260
TOTAL PROFIT / (LOSS)	\$6,994	\$8,620	(\$1,626)	\$31,469	\$5,000	\$26,469

6



10

	ACTUAL	MAY BUDGET	VARIANCE	ACTUAL	YEAR TO DATE BUDGET	VARIANCE
Community Bus						
Fares	\$1,649	\$0	\$1,649	\$7,297	\$0	\$7,297
Government Grant	0	0	0	0	0	0
Total Revenues	\$1,649	\$0	\$1,649	\$7,297	\$0	\$7,297
EXPENSES						
Operators Salaries	\$5,716	\$0	(\$5,716)	\$27,803	\$0	(\$27,803)
Operations Salaries	0	0	0	0	0	0
Benefits	670	0	(670)	3,247	0	(3,247)
Diesel / Gas	2,399	0	(2,399)	9,542	0	(9,542)
Maintenance Expenses	1,042	0	(1,042)	5,212	0	(5,212)
Other*	1,730	0	(1,730)	6,667	0	(6,667)
Total Expenses	\$11,558	\$0	(\$11,558)	\$52,471	\$0	(\$52,471)
Capital Debt Payment	\$0	\$0	\$0	\$0	\$0	\$0
PROFIT / (LOSS)	(\$9,909)	\$0	(\$9,909)	(\$45,174)	\$0	(\$45,174)
West # 1 (Mon) X 4	132			616		
East # 1 (Tue) X 5	144			608		
West # 2 (Wed) X 4	174			752		
East # 2 (Thu) X 4	142			700		
Bidgoods (Fri) X 4	230			873		
	822			3,549		

Riders Per Hour*	5.4
* Riders per hour average:	
2014	2.3
2015	4.2
2016	5.9
2017	5.9
2018	5.7
2019	5.5
2020	3.9
2021	4.0
2022	4.6
2014-2022	4.7

* Other expenses consist of:	
Front wheel bearings & shocks	554
Sensors, transmission line, connectors	634
Backing plates	225
Brake calipers / brake pads front & rear	2,648
Power start batteries	389
Air filter	175
Fuel float / fuel sending unit	953
Circuit boards	474
Other	615
	6,667

ST. JOHN'S TRANSPORTATION COMMISSION
KEY PERFORMANCE INDICATORS
MAY, 2022



KEY PERFORMANCE INDICATORS	5 MTH	5 MTH	5 MTH	5 MTH	TOTAL	TOTAL	TOTAL
	2022	2021	2020	2019	2021	2020	2019
PASSENGERS PER HOUR	19.75	13.61	16.97	23.03	17.17	15.61	24.21
ENERGY EFFIC. (Diesel / Rev Hours)	22.79	13.38	11.95	14.66	14.72	11.13	14.36
FINANCIAL PERFORMANCE (Op Rev / Op Cost)	27.6%	23.5%	22.3%	30.9%	26.9%	23.0%	32.7%
MAINTENANCE EFFIC. (Bus Maint / Rev Hours)	26.75	28.56	30.38	26.92	29.39	30.50	26.68
AVERAGE FARE (Low Income Pass incl.)	2.00	2.39	1.94	1.90	2.20	2.16	1.87
OPERATING REVENUE / HOUR	40.60	33.56	33.82	44.74	39.50	34.58	46.40
TOTAL COST PER RIDER	7.75	11.08	9.59	6.75	9.23	10.29	6.44

11

ST. JOHN'S TRANSPORTATION COMMISSION
KEY PERFORMANCE INDICATORS
MAY, 2022



KEY PERFORMANCE INDICATORS	5 MTH	% of	TOTAL	% of	TOTAL	% of	TOTAL							
	2022	Paid Trips	2021	Paid Trips	2020	Paid Trips	2019	Paid Trips	2021	Paid Trips	2020	Paid Trips	2019	
BUS TRIPS	25,026	61.7%	23,472	68.1%	19,996	59.2%	40,546	59.2%	65,456	64.3%	52,523	61.6%	98,012	60.5%
TAXI TRIPS	13,654	33.6%	9,593	27.8%	12,142	35.9%	25,108	36.6%	31,768	31.2%	29,196	34.3%	58,085	35.8%
TOTAL TRIPS	38,680		33,065		32,138		65,654		97,224		81,719		156,097	
NO SHOWS	1,911	4.7%	1,418	4.1%	1,654	4.9%	2,875	4.2%	4,499	4.4%	3,516	4.1%	5,985	3.7%
TOTAL PAID TRIPS	40,591		34,483		33,792		68,529		101,723		85,235		162,082	
CANCELLATIONS	18,306	45.1%	18,984	55.1%	39,726	117.6%	28,410	41.5%	48,379	47.6%	71,522	83.9%	70,239	43.3%
GOBUS rides on METROBUS	9,773	24.1%	5,989	17.4%	4,075	12.1%	8,411	12.3%	18,254	17.9%	12,618	14.8%	23,976	14.8%

REVENUES

PASSENGER REVENUE		2022	2019	Variance
\$81,616	Cash Revenue	\$91,314	\$160,151	(\$68,837)
	10-Ride Passes	\$105,066	\$99,468	\$5,598
	Monthly Passes	\$158,084	\$206,323	(\$48,239)
	Other (double-rides, Go-Cards, etc)	\$7,845	\$7,172	\$674
	M-Card fees	\$4,154	\$4,431	(\$277)
	Credits / Discounts / Allocations	(\$1,793)	(\$2,644)	\$851
	Commission Paid	(\$1,834)	(\$2,757)	\$924
	Total Revenue	\$362,836	\$472,143	(\$109,307)

- ☆ Cash revenue down 43% from 2019 while cash ridership down 30%.
- ☆ 10-Ride pass revenue was up 6% from 2019. 10-Ride riders were up 4% & sales were up 4%.
- ☆ Monthly pass revenue was down 23% from 2019. Monthly riders were down 21% & sales were down 24%.
NOTE: LIFT ridership and revenue not included in monthly pass comparative data.
- ☆ Ridership of 292,724 was 11% higher than 2019 (262,952) and 26% higher than budget (230,941).
NOTE: There were 21 week days in 2022 while 20 in 2021 and 22 in 2019.
- ☆ Avg fare (Incl. LIFT) of \$1.78 compared to \$1.80 in 2019 and \$1.90 budget.
- ☆ Rides per pass ratio was 24.9 (LIFT passes incl.) compared to 19.1 in 2021, 28.7 in 2020, and 52.5 in 2019.
- ☆ Revenue source percentages with historical comparison:

	Cash	10R	Mth	LIFT
2022	17.0%	17.7%	37.6%	27.7%
2021	18.1%	16.5%	31.6%	33.7%
2020	32.8%	15.6%	51.6%	0.0%
2019	24.9%	17.1%	58.0%	0.0%
2018	27.4%	16.9%	55.7%	0.0%
2017	29.6%	17.3%	53.1%	0.0%

LOW INCOME PASS REVENUE (\$7,126) ☆ 5,702 active cards at end of month - 79,597 rides this month (27% of total rides).
 ☆ The variance is due to % of revenue being allocated to GoBus service for their active %.

MOUNT PEARL REVENUE \$4,880 ☆ Ridership revenues lower than budget as actual average fare lower than 2021 as ridership increases, thus higher subsidy required.
 ☆ Rate per KM adjusted April 1 due to diesel increases - \$7.30 from \$7.03.
 (See Mount Pearl statement for more information).

CHARTER REVENUE (\$6,412) ☆ Less billable hours than budgeted.
 (See Charter statement for more information).

TRANSIT ADVERTISING REVENUE (\$3,643) ☆ Sales booked for the month were lower than budget.
 (See Transit Advertising statement for more information).

OPERATIONS DEPT

OPERATORS SALARIES	☆ More operator hours at lower pay scale than budgeted.	\$8,940
\$12,227	☆ Weekly overshift higher than budget (44 hrs vs 11 hrs per wk)	(\$4,152)
	☆ Vacation weeks less than budget (9 vs 15).	\$7,795
		\$12,583

ST. JOHN'S TRANSPORTATION COMMISSION

BUDGET VARIANCES (CONTINUED...)

MAY, 2022



DIESEL FUEL EXPENSE (\$178,299)	<ul style="list-style-type: none"> ☆ Budgeted Usage: 151,565 litres @ \$1.1950 /L ☆ Actual Usage: 161,667 litres @ \$2.2232 /L 	<p>\$181,120</p> <p>(\$359,419)</p> <hr/> <p>(\$178,299)</p>
	<ul style="list-style-type: none"> ☆ Volume Variance: (151,565 - 161,667) @ \$1.1950 /L ☆ Price Variance: 161,667 @ (\$1.1950 - \$2.2232) 	<p>(\$12,072)</p> <p>(\$166,227)</p> <hr/> <p>(\$178,299)</p>
	<ul style="list-style-type: none"> ☆ Actual burn was 58.9 L / 100KM vs budget of 57.0 L / 100KM. ☆ Actual total KM was 276,352 vs budget of 265,906. 	

COMMUNITY BUS EXPENSE (\$11,558) ☆ Community bus route not budgeted as status was unavailable at budget time.
(See Community Bus statement for more information).

MAINTENANCE DEPT

GARAGE SALARIES \$15,480	<ul style="list-style-type: none"> ☆ Two mechanic positions empty for month. ☆ Manager overlap position not used. ☆ Overtime, Stat pay higher than budget. 	<p>\$12,410</p> <p>\$8,390</p> <p>(\$5,323)</p> <hr/> <p>\$15,477</p>
-----------------------------	---	--

WASH SALARIES \$6,511	<ul style="list-style-type: none"> ☆ One covid cleaning position less than budget for full month. ☆ One utility wash position less than budget for last three weeks. 	<p>\$3,560</p> <p>\$2,670</p> <hr/> <p>\$6,230</p>
--------------------------	--	---

STOCK PARTS EXPENSE (\$10,067) ☆ Parts used in the month higher than forecasted.
☆ Parts prices across the board have seen higher than normal increases since last year.

BUS LUBRICANTS \$5,418 ☆ Bought extra bulk lubricants in March before new higher contract rates begin.
As a result, April and May have been lower than budget.

UTILITIES EXPENSE \$3,439	<ul style="list-style-type: none"> ☆ Messenger Drive electricity ☆ Messenger Drive electricity 	<p>BUDGET \$34,400</p> <p>ACTUAL (\$30,961)</p> <hr/> <p>\$3,439</p>
------------------------------	--	---

☆ Current billing had 267,600 kWh & 828 kVA & while last year had 267,900 kWh & 785 kVA
☆ Budget is a 3 yr rolling average - May consisting of 2019-2020-2021.

FINANCE & HUMAN RESOURCES

GROUP INSURANCE EXPENSE \$5,934 ☆ December 2021 renewal was finalized with an overall increase of 0.6%. We had budgeted an 8% increase based on fall data from Mercer before negotiated rates were finalized.

PENSION EXPENSE \$22,273 ☆ Wages lower than budget.
☆ More members in DC plan than budgeted.

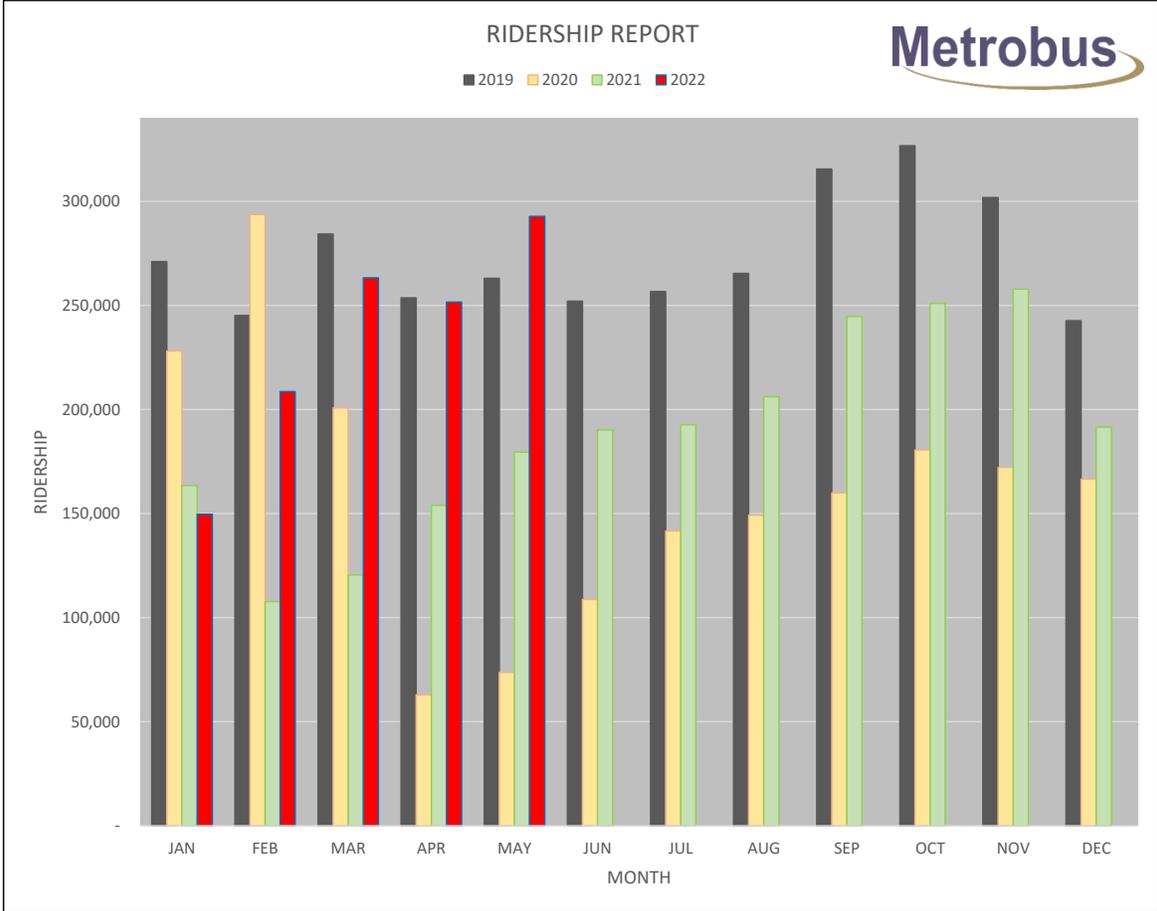
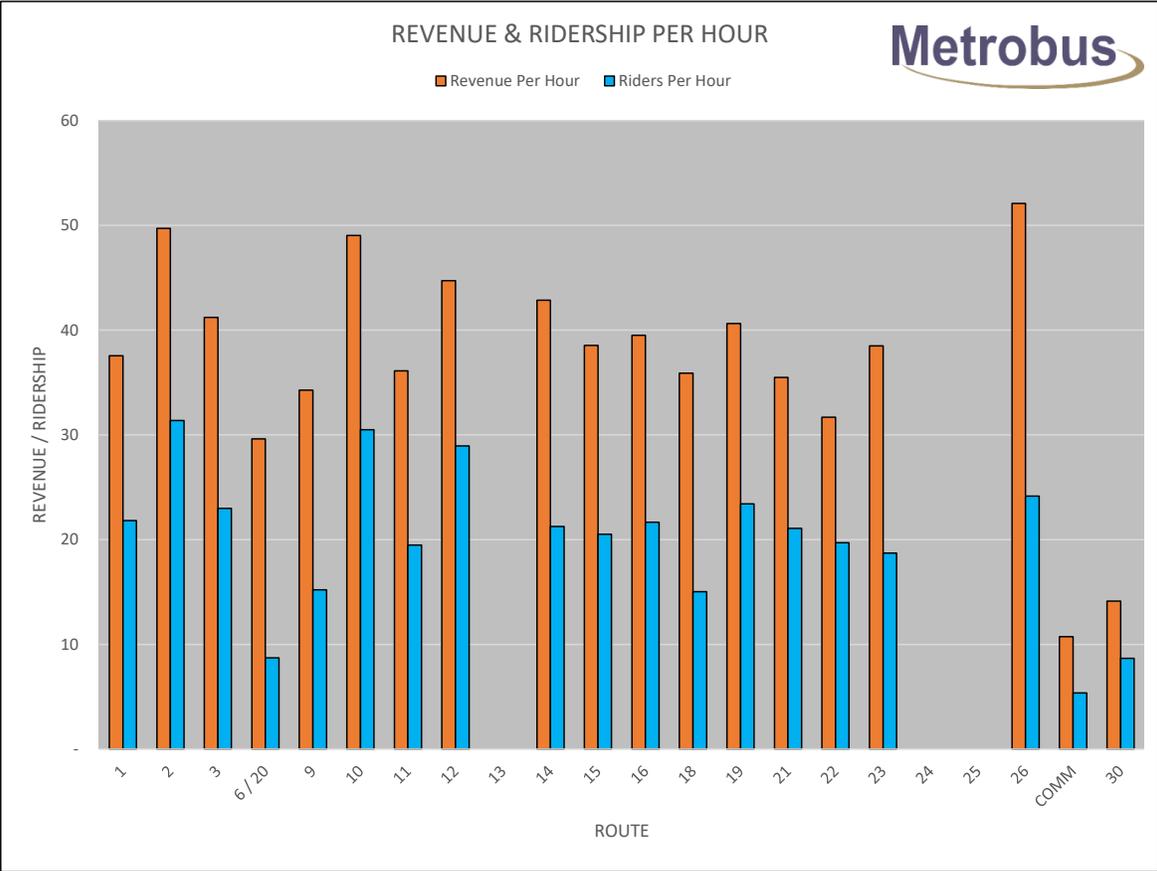
ST. JOHN'S TRANSPORTATION COMMISSION
BUDGET VARIANCES (CONTINUED...)
MAY, 2022



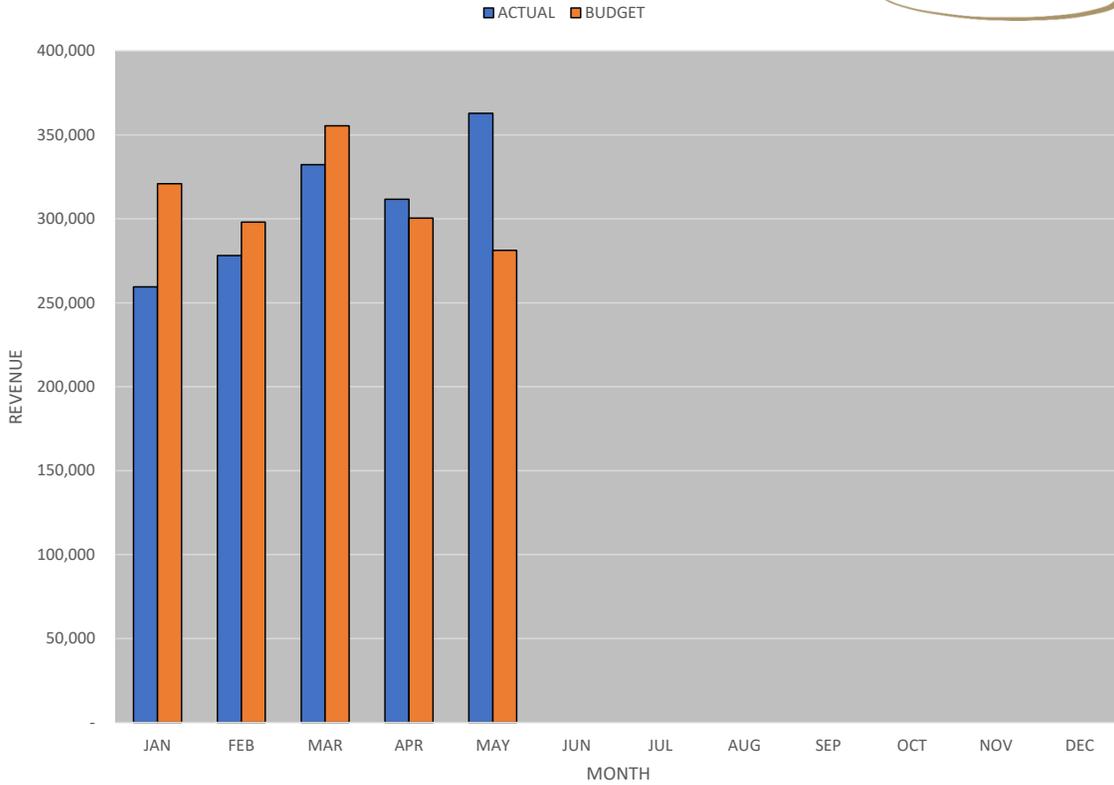
COMPUTER EXPENSE (\$5,713)	☆ Map upgrade for scheduling software completed - not budgeted.	(\$14,672)
TRAVEL EXPENSE \$5,380	☆ CUTA conference travel did not happen.	
CAPITAL OUT OF REVENUE (\$26,489)	☆ Freight charge to move two buses from New Brunswick to our depot. ☆ Install charges associated with new tower - NTV.	(\$17,729) (\$8,760) <u>(\$26,489)</u>
BANK LOAN PAYMENT \$38,000	☆ (1) Account based PIM debt not taken, (2) payments for 2012 buses and 2014 buses debt payments for March were paid in advance.	

GOBUS

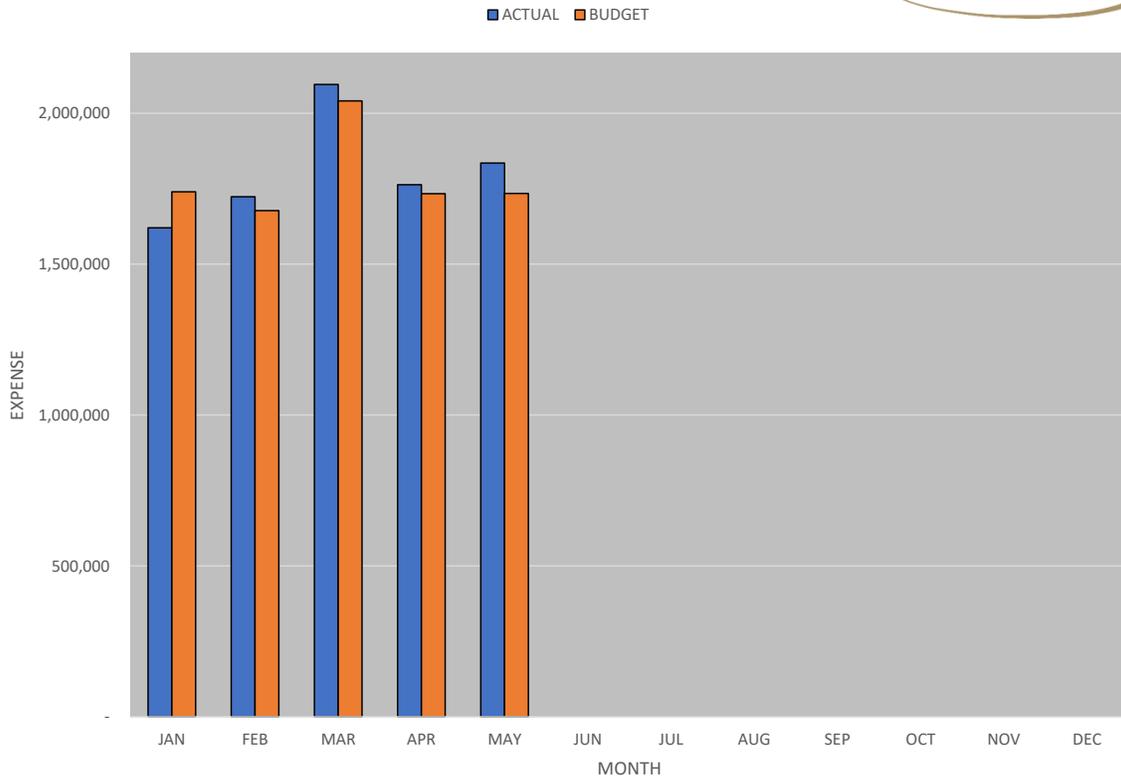
PASSENGER REVENUE - ACCESSIBLE SERVICES (\$11,476)	☆ Pass sales lower than budget as ridership remains down & some users moved to LIFT program.	
LOW INCOME PASS REVENUE \$10,626	☆ 403 active Go-Cards at the end of the month representing 6.6% of all active LIFT cards.	
MVT SUBSIDY EXPENSE \$84,909	☆ BUDGET - Credit to MVT for GO-Card usage: 11,890 rides @ \$2.50 ☆ BUDGET - Ridership Subsidy: 12,330 rides @ \$30.74 ☆ BUDGET - No Show Subsidy: 380 rides @ \$12.51 ☆ ACTUAL - Credit to MVT for GO-Card usage: 7,408 rides @ \$2.50 ☆ ACTUAL - Ridership Subsidy: 9,843 rides @ \$30.74 ☆ ACTUAL - No Show Subsidy: 496 rides @ \$12.51	\$29,725 \$379,081 \$4,754 <u>\$413,560</u> (\$19,314) (\$303,133) (\$6,205) <u>(\$328,652)</u> <u>\$84,909</u>
TRAVEL EXPENSE \$2,500	☆ CUTA conference travel did not happen.	
MISCELLANEOUS EXPENSE (\$3,123)	☆ Ride allocation for GO-CARD on Metrobus higher than budget.	(\$3,123)



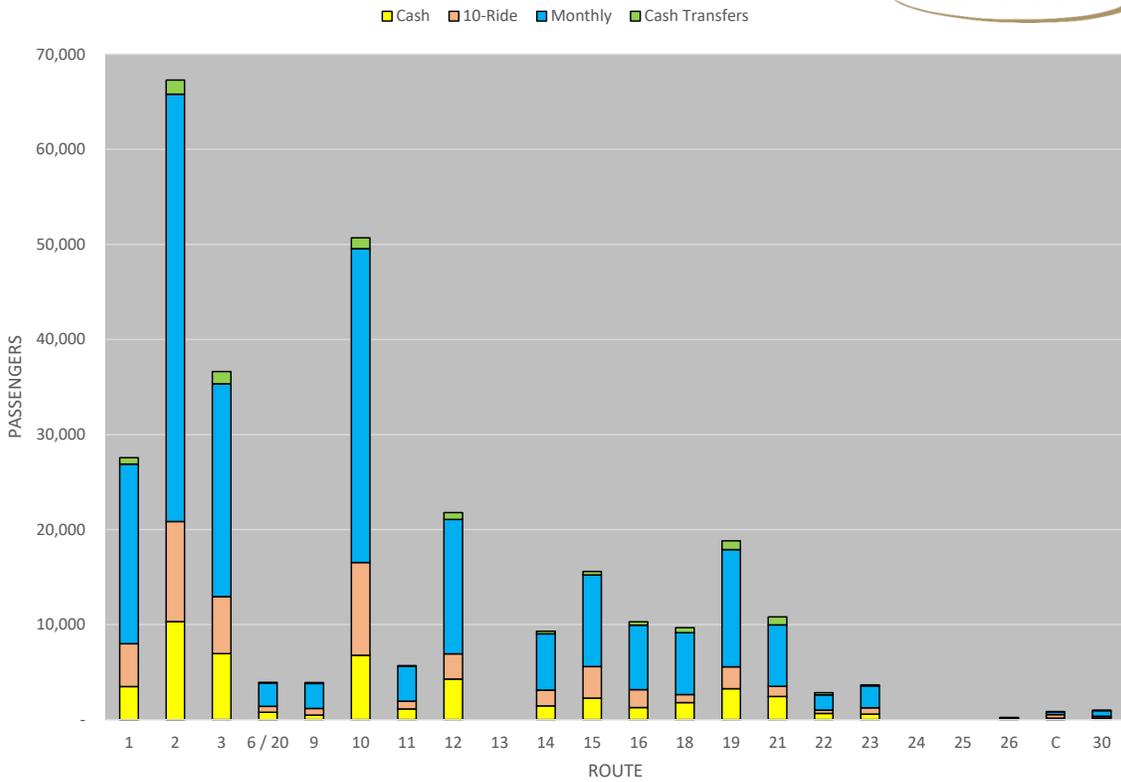
REVENUE REPORT



EXPENSE REPORT



TOTAL PASSENGERS BY ROUTE



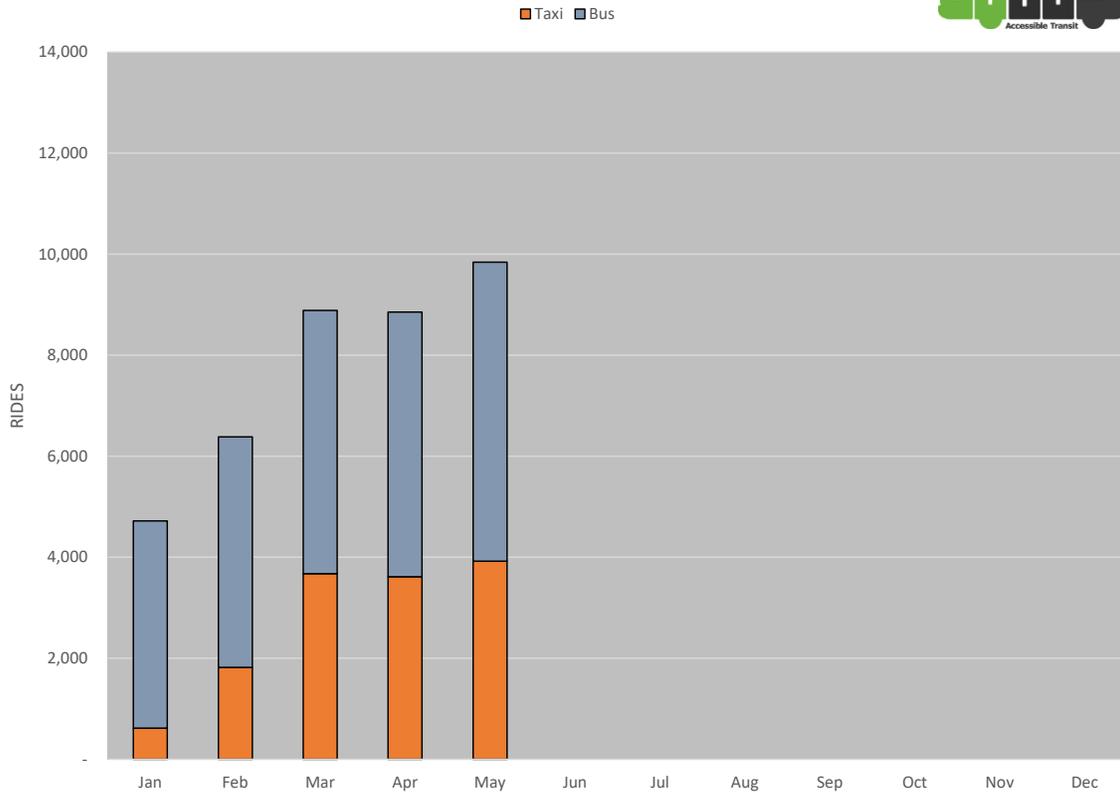
ROUTE	REVENUE HOURS	DIRECT BILLING	RC RATIOS			
			REVENUE	COST	MONTHLY	YTD
1	1,232.48		\$46,292.55	\$182,202.45	0.25	0.24
2	2,097.85		\$104,271.55	\$310,133.56	0.34	0.30
3	1,537.95		\$63,379.88	\$227,361.30	0.28	0.24
6	443.50		\$13,139.21	\$65,564.38	0.20	0.20
9	250.32		\$8,576.18	\$37,005.81	0.23	0.22
10	1,625.14		\$79,686.12	\$240,250.95	0.33	0.30
11	288.32		\$10,410.64	\$42,623.50	0.24	0.23
12	727.80		\$32,548.41	\$107,593.59	0.30	0.27
13	0.00		\$0.00	\$0.00	0.00	0.14
14	424.00		\$18,167.12	\$62,681.62	0.29	0.26
15	741.66		\$28,576.68	\$109,642.56	0.26	0.26
16	458.34		\$18,102.92	\$67,758.24	0.27	0.25
18	607.80		\$21,815.53	\$89,853.51	0.24	0.24
19	763.62		\$31,022.60	\$112,889.00	0.27	0.26
21	472.18	\$66,868.26	\$16,751.05	\$69,804.26	0.24	0.22
22	131.25	\$23,551.87	\$4,158.77	\$19,403.21	0.21	0.18
23	189.00		\$7,274.34	\$27,940.63	0.26	0.24
24	0.00		\$0.00	\$0.00	0.00	0.21
26	8.82		\$459.50	\$1,303.90	0.35	0.24
28	153.53	\$0.00	\$1,649.21	\$11,558.00	0.14	0.14
30	106.93	\$23,622.28	\$1,510.16	\$15,807.89	0.10	0.08
	12,260.49	\$114,042.41	\$507,792.41	\$1,801,378.32	0.28	0.26

Cost / revenue hour (includes regular debt payments & special pension):

\$147.83

Total Expenses	\$1,779,480
Debt Interest	\$5,537
Debt Payment	\$50,000

BUS RIDES / TAXI RIDES



GOBUS RIDERS USING METROBUS

