



St. John's  
Transportation  
Commission

June 30

2022

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MONTHLY FINANCIAL STATEMENTS

Issued: JULY 20, 2022

**Note to reader:** The figures contained herein are unaudited and for discussion purposes and may change as a result of timing issues and other best estimates used in preparation.

ST. JOHN'S TRANSPORTATION COMMISSION  
STATEMENT OF REVENUE & EXPENDITURES (METROBUS)  
JUNE, 2022



	JUNE			YEAR TO DATE		
	ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE
<b>REVENUE</b>						
SJMC Subsidy	\$1,419,880	\$1,419,880	\$0	\$7,278,200	\$7,278,200	\$0
Passenger Revenue	357,204	288,380	68,824	1,901,608	1,844,470	57,138
Low Income Pass Revenue	150,358	157,500	(7,142)	940,643	1,008,000	(67,357)
Mt. Pearl Revenue	91,901	88,340	3,561	533,113	502,780	30,333
Paradise Revenue	26,046	23,770	2,276	141,484	137,680	3,804
Charter Revenue	6,351	7,000	(649)	7,817	14,700	(6,883)
Transit Advertising Revenue	24,342	22,250	2,092	85,253	93,500	(8,247)
Community Bus Revenue	1,899	0	1,899	9,196	0	9,196
Other Income	11,622	10,000	1,622	74,608	60,000	14,608
<b>TOTAL REVENUE</b>	<b>\$2,089,603</b>	<b>\$2,017,120</b>	<b>\$72,483</b>	<b>\$10,971,922</b>	<b>\$10,939,330</b>	<b>\$32,592</b>
<b>OPERATIONS</b>						
Operators Salaries	\$587,545	\$589,280	\$1,735	\$2,874,799	\$2,948,210	\$73,411
Salaries Operations	134,097	130,170	(3,927)	672,152	669,460	(2,692)
Diesel Fuel	312,208	178,290	(133,918)	1,657,368	1,113,610	(543,758)
Company Vehicles	2,724	3,110	386	16,549	19,060	2,511
Licenses	5,120	4,600	(520)	35,468	34,900	(568)
Communications Expense	1,929	2,230	301	12,818	13,380	562
Miscellaneous	1,776	1,100	(676)	9,279	4,670	(4,609)
Uniforms & Clothing	4,832	5,720	888	32,266	33,120	854
Advertising Expense	21,108	21,430	322	42,355	47,380	5,025
Bus Charter Expense	3,831	3,960	129	5,110	8,740	3,630
Transit Advertising Expense	6,242	10,160	3,918	37,842	52,790	14,948
Community Bus Expense	10,996	0	(10,996)	63,468	0	(63,468)
Promotions Expense	5,623	5,980	357	23,973	35,880	11,907
Registration & Membership	1,381	1,590	209	16,007	19,940	3,933
Schedules & Transfers	1,138	1,650	512	7,800	7,900	100
<b>TOTAL OPERATIONS</b>	<b>\$1,100,550</b>	<b>\$959,270</b>	<b>(\$141,280)</b>	<b>\$5,507,254</b>	<b>\$5,009,040</b>	<b>(\$498,214)</b>
<b>MAINTENANCE</b>						
Garage Salaries	\$251,714	\$246,780	(\$4,934)	\$1,178,206	\$1,211,860	\$33,654
Wash Salaries	35,387	41,070	5,683	180,493	209,550	29,057
Shop Tools & Equipment	754	1,300	546	13,000	11,570	(1,430)
Stock Parts	71,625	54,000	(17,625)	420,424	360,000	(60,424)
Garage Expense	3,393	4,390	997	35,392	36,870	1,478
Bus Lubricants	6,489	5,150	(1,339)	66,962	57,300	(9,662)
Tire Expense	8,713	9,000	287	73,222	55,100	(18,122)
Body Shop Supplies	627	800	173	659	7,300	6,641
Bus Wash	0	1,230	1,230	1,316	6,360	5,044
Building & Yards	12,953	13,550	597	218,105	69,240	(148,865)
Utilities	19,407	24,800	5,393	201,780	262,800	61,020
Maintenance Vehicles	5,406	5,000	(406)	32,536	24,300	(8,236)

ST. JOHN'S TRANSPORTATION COMMISSION  
STATEMENT OF REVENUE & EXPENDITURES (METROBUS)

JUNE, 2022



	JUNE			YEAR TO DATE		
	ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE
Bus Stop & Shelters	3,907	2,250	(1,657)	27,916	20,850	(7,066)
Janitorial & Sanitation	3,248	3,500	252	21,581	22,100	519
Farebox Repairs	0	1,300	1,300	3,652	8,100	4,448
<b>TOTAL MAINTENANCE</b>	<b>\$423,623</b>	<b>\$414,120</b>	<b>(\$9,503)</b>	<b>\$2,475,244</b>	<b>\$2,363,300</b>	<b>(\$111,944)</b>
<b>FINANCE &amp; ADMINISTRATION</b>						
Administration Salaries	\$86,833	\$86,940	\$107	\$444,417	\$450,290	\$5,873
Employer's Payroll Tax	22,814	24,020	1,206	109,025	112,480	3,455
Sick Leave	19,000	19,000	0	114,000	114,000	0
Worker's Compensation	19,653	21,200	1,547	94,927	98,610	3,683
Employment Insurance	23,877	24,510	633	117,208	122,340	5,132
Retiring Allowance Expense	3,600	3,600	0	21,600	21,600	0
Group Insurance	44,818	50,840	6,022	280,826	321,830	41,004
CPP Expense	59,045	58,300	(745)	286,799	290,400	3,601
Pension Expense	142,617	167,980	25,363	768,474	926,210	157,736
Audit & Legal Fees	6,344	2,000	(4,344)	27,366	22,400	(4,966)
Telephone Expense	2,450	2,910	460	12,688	16,260	3,572
Computer Expense	33,985	27,070	(6,915)	148,173	142,590	(5,583)
Office Supplies Expense	5,525	6,250	725	29,780	36,840	7,060
Travel Expense	0	0	0	0	5,380	5,380
Training Expense	3,084	3,400	316	10,307	11,600	1,293
Fleet Insurance Expense	39,663	39,500	(163)	237,978	237,000	(978)
General Insurance Expense	5,293	5,700	407	32,007	34,200	2,193
Miscellaneous Expense	9,029	5,410	(3,619)	28,838	24,560	(4,278)
Capital Out of Revenue	10,637	0	(10,637)	81,955	0	(81,955)
<b>TOTAL FINANCE &amp; ADMIN.</b>	<b>\$538,267</b>	<b>\$548,630</b>	<b>\$11,108</b>	<b>\$2,846,368</b>	<b>\$2,988,590</b>	<b>\$142,222</b>
Total Expenses	\$2,062,440	\$1,922,020	(\$140,420)	\$10,828,867	\$10,360,930	(\$467,937)
<b>NET BEFORE DEBT</b>	<b>\$27,163</b>	<b>\$95,100</b>	<b>(\$67,937)</b>	<b>\$143,056</b>	<b>\$578,400</b>	<b>(\$435,345)</b>
<b>DEBT CHARGES</b>						
Loan Interest Expense	6,075	4,100	(1,975)	\$27,402	\$24,400	(\$3,002)
Bank Loan Payment	52,000	91,000	39,000	302,000	554,000	252,000
<b>TOTAL SURPLUS/(COST) OF SERVICE</b>	<b>(\$30,912)</b>	<b>\$0</b>	<b>(\$30,912)</b>	<b>(\$186,347)</b>	<b>\$0</b>	<b>(\$186,347)</b>

ST. JOHN'S TRANSPORTATION COMMISSION  
 STATEMENT OF REVENUE & EXPENDITURES (GOBUS)  
 JUNE, 2022



	ACTUAL	JUNE BUDGET	VARIANCE	ACTUAL	YEAR TO DATE BUDGET	VARIANCE
<b>REVENUE</b>						
SJMC Subsidy	\$405,380	\$405,380	\$0	\$2,507,640	\$2,507,640	\$0
Passenger Revenue	11,182	20,700	(9,518)	62,238	128,700	(66,462)
Low Income Pass Revenue	10,642	0	10,642	67,357	0	67,357
Mount Pearl Admin	8,050	7,350	700	45,450	45,950	(500)
Government Grant	7,875	7,900	(25)	47,250	47,400	(150)
<b>TOTAL REVENUE</b>	<b>\$443,129</b>	<b>\$441,330</b>	<b>\$1,799</b>	<b>\$2,729,935</b>	<b>\$2,729,690</b>	<b>\$245</b>
<b>EXPENSES</b>						
MVT Subsidy	\$331,766	\$382,050	\$50,284	\$1,628,890	\$2,373,450	\$744,560
Administration Salaries	13,072	13,650	578	68,845	70,300	1,455
Employer's Payroll Tax	263	220	(43)	1,382	1,360	(22)
Worker's Compensation	230	190	(40)	1,210	1,190	(20)
Employment Insurance	289	340	51	1,522	2,080	558
Group Insurance	271	190	(81)	1,407	1,160	(247)
CPP Expense	710	620	(90)	3,737	3,860	123
Pension Expense	754	770	16	4,021	4,750	729
Professional Fees	8,067	7,540	(527)	32,976	45,240	12,264
Telephone Expense	42	360	318	640	2,160	1,520
Computer Expense	15,067	15,550	483	99,352	102,140	2,788
Office Supplies Expense	516	250	(266)	1,351	1,500	149
Promotions Expense	196	310	114	1,052	1,860	808
Travel Expense	0	0	0	0	2,500	2,500
Training Expense	0	0	0	0	0	0
Miscellaneous Expense	6,311	3,290	(3,021)	31,955	19,740	(12,215)
<b>TOTAL EXPENSE</b>	<b>\$377,554</b>	<b>\$425,330</b>	<b>\$47,776</b>	<b>\$1,878,340</b>	<b>\$2,633,290</b>	<b>\$754,950</b>
<b>NET BEFORE DEBT</b>	<b>\$65,575</b>	<b>\$16,000</b>	<b>\$49,575</b>	<b>\$851,595</b>	<b>\$96,400</b>	<b>\$755,195</b>
<b>DEBT CHARGES</b>						
Loan Interest Expense	39	0	(39)	\$499	\$400	(\$99)
Bank Loan Payment	16,000	16,000	0	96,000	96,000	0
<b>TOTAL SURPLUS/(COST) OF SERVICE</b>	<b>\$49,536</b>	<b>\$0</b>	<b>\$49,536</b>	<b>\$755,096</b>	<b>\$0</b>	<b>\$755,096</b>

**CONTRACTOR TRIPS INFORMATION**

BUS TRIPS	6,251	6,852	601	31,277	42,302	11,025
TAXI TRIPS *	3,691	4,568	877	17,345	28,208	10,863
<b>TOTAL TRIPS</b>	<b>9,942</b>	<b>11,420</b>	<b>1,478</b>	<b>48,622</b>	<b>70,510</b>	<b>21,888</b>

\* Budgeted Taxi trips forecasted at 40% of total trips.

**ST. JOHN'S TRANSPORTATION COMMISSION**  
 MONTHLY RIDERSHIP STATISTICS  
 FROM JANUARY 2017 to DECEMBER 2022



Month	2017	Percentage change 2016/2017	2018	Percentage change 2017/2018	2019	Percentage change 2018/2019	2020	Percentage change 2019/2020	2021	Percentage change 2020/2021	2022	Percentage change 2021/2022	Percentage change 2019/2022
January	245,991	-1.52%	252,948	2.83%	271,038	7.15%	228,072	-15.85% **	163,498	-28.31%	149,721	-8.43%	-44.76%
February	212,883	-13.72%	226,887	6.58%	245,122	8.04%	293,617	19.78% **	107,644	-63.34%	208,544	93.73%	-14.92%
March	269,695	1.95%	255,246	-5.36%	284,308	11.39%	200,818	-29.37%	120,403	-40.04%	263,211	118.61%	-7.42%
April	217,414	-8.74%	234,164	7.70%	253,668	8.33%	62,868	-75.22%	153,926	144.84%	251,554	63.43%	-0.83%
May	239,758	1.35%	234,195	-2.32%	262,952	12.28%	73,659	-71.99%	179,561	143.77%	292,724	63.02%	11.32%
June	230,028	-3.26%	231,941	0.83%	252,025	8.66%	108,719	-56.86%	190,113	74.87%	305,174	60.52%	21.09%
July	217,931	-2.68%	237,102	8.80%	256,666	8.25%	141,670	-44.80%	192,650	35.99%			
August	228,138	-2.92%	247,044	8.29%	265,350	7.41%	149,188	-43.78%	206,098	38.15%			
September	268,151	-3.01%	281,581	5.01%	315,538	12.06%	159,966	-49.30%	244,651	52.94%			
October	275,603	-0.42%	299,274	8.59%	326,677	9.16%	180,519	-44.74%	251,017	39.05%			
November	269,013	-0.99%	283,236	5.29%	301,765	6.54%	172,153	-42.95%	257,773	49.73%			
December	205,510	-1.04%	216,184	5.19%	242,702	12.27%	166,556	-31.37%	191,536	15.00%			
Year-to-date	<u>1,415,769</u>	<u>-16.60%</u>	<u>1,435,381</u>	<u>1.39%</u>	<u>1,569,113</u>	<u>9.32%</u>	<u>967,753</u>	<u>-38.32%</u>	<u>915,145</u>	<u>-5.44%</u>	<u>1,470,928</u>	<u>60.73%</u>	<u>-6.26%</u>
Total Year	<u>2,880,115</u>	<u>-2.87%</u>	<u>2,999,802</u>	<u>4.16%</u>	<u>3,277,811</u>	<u>9.27%</u>	<u>1,937,805</u>		<u>2,258,870</u>		<u>1,470,928</u>		
Weekdays	126		127		126		122		126		127		
Saturdays	25		26		26		24		26		25		
Sundays	25		25		26		25		26		26		
No Service	3		1		1		9		1		1		
Stats	2		2		2		2		2		2		
	<b>181</b>		<b>181</b>		<b>181</b>		<b>182</b>		<b>181</b>		<b>181</b>		

\*\* Ridership impacted by 8 days of no service due to SOE and free service from the JAN 25th to FEB 7th after SOE lifted.

**ST. JOHN'S TRANSPORTATION COMMISSION**  
 MONTHLY REVENUE RIDERSHIP STATISTICS (EXCLUDES TRANSFERS DATA)  
 FROM JANUARY 2017 to DECEMBER 2022



Month	2017		2018		2019		2020		2021		2022	
	2017	Percentage change 2016/2017	2018	Percentage change 2017/2018	2019	Percentage change 2018/2019	2020	Percentage change 2019/2020	2021	Percentage change 2020/2021	2022	Percentage change 2021/2022
January	218,385	-1.00%	222,408	1.84%	236,644	6.40%	209,658	-11.40%	146,552	-30.10%	129,588	-11.58%
February	187,771	-13.22%	196,837	4.83%	211,826	7.61%	265,263	25.23%	87,564	-66.99%	176,418	101.47%
March	239,814	3.11%	222,806	-7.09%	246,623	10.69%	171,362	-30.52%	99,088	-42.18%	221,458	123.50%
April	192,439	-7.94%	205,728	6.91%	219,821	6.85%	53,859	-75.50%	128,706	138.97%	212,487	65.09%
May	211,286	1.60%	203,580	-3.65%	226,291	11.16%	63,239	-72.05%	149,872	136.99%	244,912	63.41%
June	204,044	-2.52%	202,872	-0.57%	218,751	7.83%	95,352	-56.41%	158,106	65.81%	254,258	60.81%
July	193,925	-2.24%	209,506	8.03%	223,562	6.71%	124,516	-44.30%	160,945	29.26%		
August	204,278	-2.78%	219,859	7.63%	233,520	6.21%	130,537	-44.10%	173,395	32.83%		
September	237,683	-3.16%	248,466	4.54%	275,090	10.72%	138,690	-49.58%	207,853	49.87%		
October	241,775	-1.08%	261,538	8.17%	282,342	7.95%	152,972	-45.82%	212,409	38.85%		
November	236,279	-1.19%	247,460	4.73%	260,755	5.37%	144,602	-44.54%	219,831	52.02%		
December	181,057	-2.22%	189,948	4.91%	210,393	10.76%	140,066	-33.43%	167,506	19.59%		
Year-to-date	<u>1,253,739</u>	<u>-16.10%</u>	<u>1,254,231</u>	<u>0.04%</u>	<u>1,359,956</u>	<u>8.43%</u>	<u>858,733</u>	<u>-36.86%</u>	<u>769,888</u>	<u>-10.35%</u>	<u>1,239,121</u>	<u>60.95%</u>
Total Year	<u>2,548,736</u>	<u>-2.66%</u>	<u>2,631,008</u>	<u>3.23%</u>	<u>2,845,618</u>	<u>8.16%</u>	<u>1,690,116</u>		<u>1,911,827</u>		<u>1,239,121</u>	

ST. JOHN'S TRANSPORTATION COMMISSION  
MOUNT PEARL SUMMARY REPORT  
JUNE, 2022



	ACTUAL	JUNE BUDGET	VARIANCE	ACTUAL	YTD BUDGET	VARIANCE
<b>REVENUES</b>						
Passenger Revenue	\$20,911	\$20,323	\$588	\$117,958	\$136,132	(\$18,174)
City of Mount Pearl Billing	91,901	88,340	3,561	533,112	502,780	30,332
<b>Total Revenue</b>	<b>\$112,812</b>	<b>\$108,663</b>	<b>\$4,149</b>	<b>\$651,070</b>	<b>\$638,912</b>	<b>\$12,158</b>
<b>*Less Variable Expenses</b>						
Operating Expenses	\$60,097	\$53,719	(\$6,378)	\$304,004	\$276,633	(\$27,371)
Maintenance Expenses	21,701	21,431	(270)	113,284	112,083	(1,201)
Finance & Admin. Expenses	19,291	21,816	2,525	103,794	115,576	11,782
<b>Total Expenses</b>	<b>\$101,089</b>	<b>\$96,966</b>	<b>(\$4,123)</b>	<b>\$521,082</b>	<b>\$504,292</b>	<b>(\$16,790)</b>
<b>Total Overhead Contribution</b>	<b>\$11,723</b>	<b>\$11,697</b>	<b>\$26</b>	<b>\$129,988</b>	<b>\$134,620</b>	<b>(\$4,632)</b>
Mount Pearl Kilometers	15,453.7	15,456.5	(2.8)	90,865.3	90,883.6	(18.3)
Cost per Kilometer	\$7.30	\$7.03		\$7.17	\$7.03	
Riders Per Hour^ - Route 21	22.2					
Riders Per Hour^ - Route 22	19.4					
^ Riders per hour average:						
	<b>Route 21</b>	<b>Route 22</b>				
2015	20.5	16.6				
2016	20.6	15.5				
2017	19.6	15.7				
2018	18.7	15.1				
2019	20.1	17.6				
2020	13.5	10.6				
2021	16.6	12.6				
2022	18.3	15.7				
<b>2015-2022</b>	<b>18.5</b>	<b>14.9</b>				

\*Based on actual/budget kilometers and cost per kilometer

ST. JOHN'S TRANSPORTATION COMMISSION  
 PARADISE SUMMARY REPORT  
 JUNE, 2022



	ACTUAL	JUNE BUDGET	VARIANCE	ACTUAL	YTD BUDGET	VARIANCE
<b>REVENUES</b>						
Passenger Revenue	\$1,479	\$892	\$587	\$8,191	\$6,423	\$1,768
Town of Paradise Billing	26,046	23,770	2,276	141,484	137,680	3,804
<b>Total Revenue</b>	<b>\$27,525</b>	<b>\$24,662</b>	<b>\$2,863</b>	<b>\$149,676</b>	<b>\$144,103</b>	<b>\$5,573</b>
<b>*Less Variable Expenses</b>						
Operating Expenses	\$14,663	\$12,190	(\$2,473)	\$70,021	\$62,413	(\$7,608)
Maintenance Expenses	5,295	4,863	(432)	26,075	25,283	(792)
Finance & Admin. Expenses	4,707	4,950	243	23,842	26,071	2,229
<b>Total Expenses</b>	<b>\$24,665</b>	<b>\$22,003</b>	<b>(\$2,662)</b>	<b>\$119,938</b>	<b>\$113,767</b>	<b>(\$6,171)</b>
<b>Total Overhead Contribution</b>	<b>\$2,860</b>	<b>\$2,659</b>	<b>\$201</b>	<b>\$29,738</b>	<b>\$30,336</b>	<b>(\$598)</b>
Paradise Kilometers	3,770.5	3,507.3	263.2	20,881.9	20,499.9	382.0
Cost per Kilometer	\$7.30	\$7.03		\$7.17	\$7.03	
Riders Per Hour*	9.2					
* Riders per hour average:						
2016 (Jun-Dec)	7.2					
2017	7.7					
2018	7.2					
2019	6.9					
2020	4.0					
2021	5.0					
2022	7.3					
<b>2016-2022</b>	<b>6.3</b>					

\*Based on actual/budget kilometers and cost per kilometer

	ACTUAL	JUNE BUDGET	VARIANCE	ACTUAL	YEAR TO DATE BUDGET	VARIANCE
<b>REVENUES</b>						
Charter Revenue	\$6,351	\$7,000	(\$649)	\$7,817	\$14,700	(\$6,883)
<b>Total Revenue</b>	<b>\$6,351</b>	<b>\$7,000</b>	<b>(\$649)</b>	<b>\$7,817</b>	<b>\$14,700</b>	<b>(\$6,883)</b>
<b>EXPENSES</b>						
Operators Salary Expense	\$2,032	\$2,190	\$158	\$2,589	\$4,600	\$2,011
Operation's Salaries Expense	300	300	0	500	600	100
Diesel Fuel Expense	719	360	(359)	991	760	(231)
Maintenance Expenses *	780	1,110	330	1,030	2,330	1,300
Meals & Miscellaneous Expenses	0	0	0	0	0	0
Marketing Expense	0	0	0	0	350	350
Administration Expense	0	0	0	0	0	0
<b>Total Expenses</b>	<b>\$3,831</b>	<b>\$3,960</b>	<b>\$129</b>	<b>\$5,110</b>	<b>\$8,640</b>	<b>\$3,530</b>
<b>PROFIT / (LOSS)</b>	<b>\$2,520</b>	<b>\$3,040</b>	<b>(\$520)</b>	<b>\$2,707</b>	<b>\$6,060</b>	<b>(\$3,353)</b>

\* Maintenance Expenses include Garage Salaries, Wash Salaries, Stock Parts, Garage Expense, Bus Lubricants, Tire Expense, Bus Wash Expense.

ST. JOHN'S TRANSPORTATION COMMISSION  
 TRANSIT ADVERTISING FINANCIAL STATEMENT  
 JUNE, 2022



	ACTUAL	JUNE BUDGET	VARIANCE	ACTUAL	YEAR TO DATE BUDGET	VARIANCE
<b>REVENUES</b>						
Metrobus Transit Advertising	\$22,092	\$20,000	\$2,092	\$71,933	\$32,250	\$39,683
<b>Total Revenues</b>	<b>\$22,092</b>	<b>\$20,000</b>	<b>\$2,092</b>	<b>\$71,933</b>	<b>\$32,250</b>	<b>\$39,683</b>
<b>EXPENSES</b>						
Salaries	\$3,913	\$4,940	\$1,027	\$20,347	\$16,620	(\$3,727)
Sales Commission	2,322	2,110	(212)	7,713	\$4,940	(2,773)
Sign Production	(1,504)	580	2,084	(1,673)	\$2,320	3,993
Promotion	0	0	0	0	\$0	0
Vehicle	485	380	(105)	2,910	\$1,520	(1,390)
Telephone	52	80	28	271	\$320	49
Advertising	275	890	615	3,164	\$3,560	396
Sign Installations	339	630	291	2,950	\$2,520	(430)
Entertainment	0	190	190	0	\$760	760
Advertising Software	360	360	0	2,160	\$1,440	(720)
<b>Total Expenses</b>	<b>\$6,242</b>	<b>\$10,160</b>	<b>\$3,918</b>	<b>\$37,842</b>	<b>\$34,000</b>	<b>(\$3,842)</b>
<b>PROFIT / (LOSS)</b>	<b>\$15,850</b>	<b>\$9,840</b>	<b>\$6,010</b>	<b>\$34,091</b>	<b>(\$1,750)</b>	<b>\$35,841</b>
Contra Transit Advertising Revenue	\$2,250	\$2,250	\$0	\$16,260	\$6,750	\$9,510
<b>TOTAL PROFIT / (LOSS)</b>	<b>\$18,100</b>	<b>\$12,090</b>	<b>\$6,010</b>	<b>\$50,351</b>	<b>\$5,000</b>	<b>\$45,351</b>

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	ACTUAL	JUNE BUDGET	VARIANCE	ACTUAL	YEAR TO DATE BUDGET	VARIANCE
<b>Community Bus</b>						
Fares	\$1,899	\$0	\$1,899	\$9,196	\$0	\$9,196
Government Grant	0	0	0	0	0	0
<b>Total Revenues</b>	<b>\$1,899</b>	<b>\$0</b>	<b>\$1,899</b>	<b>\$9,196</b>	<b>\$0</b>	<b>\$9,196</b>
<b>EXPENSES</b>						
Operators Salaries	\$5,716	\$0	(\$5,716)	\$33,520	\$0	(\$33,520)
Operations Salaries	0	0	0	0	0	0
Benefits	670	0	(670)	3,917	0	(3,917)
Diesel / Gas	2,086	0	(2,086)	11,628	0	(11,628)
Maintenance Expenses	1,088	0	(1,088)	6,300	0	(6,300)
Other*	1,436	0	(1,436)	8,103	0	(8,103)
<b>Total Expenses</b>	<b>\$10,996</b>	<b>\$0</b>	<b>(\$10,996)</b>	<b>\$63,468</b>	<b>\$0</b>	<b>(\$63,468)</b>
Capital Debt Payment	\$0	\$0	\$0	\$0	\$0	\$0
<b>PROFIT / (LOSS)</b>	<b>(\$9,097)</b>	<b>\$0</b>	<b>(\$9,097)</b>	<b>(\$54,271)</b>	<b>\$0</b>	<b>(\$54,271)</b>
West # 1 (Mon) X 4	155			771		
East # 1 (Tue) X 4	115			723		
West # 2 (Wed) X 5	227			979		
East # 2 (Thu) X 5	215			915		
Bidgoods (Fri) X 4	213			1,086		
	<b>925</b>			<b>4,474</b>		

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Riders Per Hour\*

\* Riders per hour average:

2014	2.3
2015	4.2
2016	5.5
2017	5.9
2018	5.7
2019	5.5
2020	3.9
2021	4.0
2022	4.8
<b>2014-2022</b>	<b>4.7</b>

\* Other expenses consist of:

Front wheel bearings & shocks	554
Sensors, transmission line, connectors	634
Backing plates	225
Brake calipers / brake pads front & rear	2,648
Power start batteries	389
Air filter	175
Fuel float / fuel sending unit	953
Circuit boards	474
Brochures	551
Front coil springs	315
Rear shocks & bearings	391
Other	794
	<b>8,103</b>

ST. JOHN'S TRANSPORTATION COMMISSION  
KEY PERFORMANCE INDICATORS  
JUNE, 2022



KEY PERFORMANCE INDICATORS	6 MTH	6 MTH	6 MTH	6 MTH	TOTAL	TOTAL	TOTAL
	2022	2021	2020	2019	2021	2020	2019
PASSENGERS PER HOUR	20.69	14.30	16.03	23.00	17.17	15.61	24.21
ENERGY EFFIC. (Diesel / Rev Hours)	23.32	13.48	11.59	14.51	14.72	11.13	14.36
FINANCIAL PERFORMANCE (Op Rev / Op Cost)	27.5%	23.9%	21.8%	30.8%	26.9%	23.0%	32.7%
MAINTENANCE EFFIC. (Bus Maint / Rev Hours)	27.53	28.38	30.47	26.98	29.39	30.50	26.68
AVERAGE FARE (Low Income Pass incl.)	1.93	2.30	1.98	1.89	2.20	2.16	1.87
OPERATING REVENUE / HOUR	41.18	33.89	32.69	44.35	39.50	34.58	46.40
TOTAL COST PER RIDER	7.59	10.50	10.01	6.72	9.23	10.29	6.44

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ST. JOHN'S TRANSPORTATION COMMISSION  
KEY PERFORMANCE INDICATORS  
JUNE, 2022



KEY PERFORMANCE INDICATORS	6 MTH	% of	TOTAL	% of	TOTAL	% of	TOTAL							
	2022	Paid Trips	2021	Paid Trips	2020	Paid Trips	2019	Paid Trips	2021	Paid Trips	2020	Paid Trips	2019	
BUS TRIPS	31,277	61.2%	29,859	68.2%	22,434	59.5%	48,413	59.3%	65,456	64.3%	52,523	61.6%	98,012	60.5%
TAXI TRIPS	17,345	33.9%	12,152	27.8%	13,513	35.8%	29,932	36.7%	31,768	31.2%	29,196	34.3%	58,085	35.8%
<b>TOTAL TRIPS</b>	<b>48,622</b>		<b>42,011</b>		<b>35,947</b>		<b>78,345</b>		<b>97,224</b>		<b>81,719</b>		<b>156,097</b>	
NO SHOWS	2,475	4.8%	1,760	4.0%	1,776	4.7%	3,274	4.0%	4,499	4.4%	3,516	4.1%	5,985	3.7%
<b>TOTAL PAID TRIPS</b>	<b>51,097</b>		<b>43,771</b>		<b>37,723</b>		<b>81,619</b>		<b>101,723</b>		<b>85,235</b>		<b>162,082</b>	
CANCELLATIONS	23,188	45.4%	22,546	51.5%	47,051	124.7%	33,524	41.1%	48,379	47.6%	71,522	83.9%	70,239	43.3%
GOBUS rides on METROBUS	12,231	23.9%	7,816	17.9%	5,122	13.6%	10,719	13.1%	18,254	17.9%	12,618	14.8%	23,976	14.8%

**REVENUES**

PASSENGER REVENUE		<u>2022</u>	<u>2019</u>	<u>Variance</u>
\$68,824	Cash Revenue	\$99,178	\$160,042	(\$60,864)
	10-Ride Passes	\$103,248	\$90,000	\$13,248
	Monthly Passes	\$148,992	\$201,509	(\$52,517)
	Other (double-rides, Go-Cards, etc)	\$6,557	\$8,372	(\$1,816)
	M-Card fees	\$3,205	\$4,638	(\$1,433)
	Credits / Discounts / Allocations	(\$2,633)	(\$6,850)	\$4,216
	Commission Paid	(\$1,343)	(\$2,281)	\$938
	<b>Total Revenue</b>	<b><u>\$357,204</u></b>	<b><u>\$455,431</u></b>	<b><u>(\$98,227)</u></b>

- ☆ Cash revenue down 38% from 2019 while cash ridership down 24%.
- ☆ 10-Ride pass revenue was up 14% from 2019. 10-Ride riders were up 8% & sales were up 14%.
- ☆ Monthly pass revenue was down 26% from 2019. Monthly riders were down 14% & sales were down 26%.  
*NOTE: LIFT ridership and revenue not included in monthly pass comparative data.*
- ☆ Ridership of 305,174 was 20% higher than 2019 (252,700) and 28% higher than budget (236,824).  
*NOTE: There were 22 week days in 2022 and 2021 and 2022 while there were 20 in 2019.*
- ☆ Avg fare (Incl. LIFT) of \$1.69 compared to \$1.80 in 2019 and \$1.88 budget.
- ☆ Rides per pass ratio was 26.2 (LIFT passes incl.) compared to 20.2 in 2021, 32.0 in 2020, and 50.6 in 2019.
- ☆ Revenue source percentages with historical comparison:

	Cash	10R	Mth	LIFT
2022	17.1%	17.2%	37.9%	27.8%
2021	18.3%	16.5%	31.5%	33.7%
2020	32.6%	16.3%	51.1%	0.0%
2019	25.4%	17.1%	57.5%	0.0%
2018	28.0%	17.0%	55.0%	0.0%
2017	30.1%	17.4%	52.5%	0.0%

LOW INCOME PASS REVENUE ☆ 5,820 active cards at end of month - 86,361 rides this month (28% of total rides).  
 (\$7,142) ☆ The variance is due to % of revenue being allocated to GoBus service for their active %.

MOUNT PEARL REVENUE ☆ Rate per KM adjusted April 1 due to diesel increases - \$7.30 from \$7.03.  
 \$3,561 (See Mount Pearl statement for more information).

PARADISE REVENUE ☆ Rate per KM adjusted April 1 due to diesel increases - \$7.30 from \$7.03.  
 \$2,276 ☆ New updated scheduling software maps increased actual route 30 KM totals.  
 (See Paradise statement for more information).

TRANSIT ADVERTISING REVENUE ☆ Sales booked for the month were higher than budget.  
 \$2,092 (See Transit Advertising statement for more information).

**OPERATIONS DEPT**

OPERATIONS SALARIES	☆ ISR on unpaid leave for last two weeks of month.	\$2,068
(\$3,927)	☆ Temporary supervisor for vacation coverage unbudgeted (160 hrs).	(\$5,429)
	☆ Allocation of 20% of TA Manager salary for operations work.	(\$978)
		<b><u>(\$4,339)</u></b>

DIESEL FUEL EXPENSE (\$133,918)	☆ Budgeted Usage: 149,196 litres @ \$1.1950 /L ☆ Actual Usage: 157,530 litres @ \$1.9819 /L	\$178,290 (\$312,208) <hr/> <b>(\$133,918)</b>
	☆ Volume Variance: (149,196 - 157,530) @ \$1.1950 /L ☆ Price Variance: 161,667 @ (\$1.1950 - \$2.2232)	(\$9,959) (\$123,959) <hr/> <b>(\$133,918)</b>
	☆ Actual burn was 59.2 L / 100KM vs budget of 57.0 L / 100KM. ☆ Actual total KM was 268,701 vs budget of 261,748.	

TRANSIT ADVERTISING EXPENSE \$3,918	☆ Sign production costs were more than fully recovered. ☆ Allocation of 20% of TA Manager salary for operations work.
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COMMUNITY BUS EXPENSE (\$10,996)	☆ Community bus route not budgeted as status was unavailable at budget time. (See Community Bus statement for more information).
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**MAINTENANCE DEPT**

GARAGE SALARIES (\$4,934)	☆ Pay increase of 1% budgeted - not implemented in June. ☆ One mechanic position empty for full month. ☆ Casual help position empty for first three weeks of month. ☆ Service Tech position empty last 4 weeks due to promotion. ☆ Overtime, Stat pay higher than budget.	\$2,306 \$7,756 \$1,380 \$5,128 (\$22,445) <hr/> <b>(\$5,875)</b>
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WASH SALARIES \$5,683	☆ Pay increase of 1% budgeted - not implemented in June. ☆ One covid cleaning position less than budget for full month. ☆ One utility wash position less than budget for first week of month.	\$380 \$4,450 \$890 <hr/> <b>\$5,720</b>
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STOCK PARTS EXPENSE (\$17,625)	☆ Parts used in the month higher than forecasted. ☆ Parts prices across the board have seen higher than normal increases since last year.
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UTILITIES EXPENSE \$5,393	☆ Messenger Drive electricity ☆ Messenger Drive electricity ☆ Messenger Drive water ☆ Messenger Drive water	BUDGET \$23,300 ACTUAL (\$18,489) BUDGET \$1,500 ACTUAL (\$918) <hr/> <b>\$5,393</b>
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☆ Current billing had 194,700 kWh & 709 kVA & while last year had 183,300 kWh & 914 kVA  
 ☆ Budget is a 3 yr rolling average - this month consisting of 2019-2020-2021.

**FINANCE & HUMAN RESOURCES**

GROUP INSURANCE EXPENSE \$6,022	☆ December 2021 renewal was finalized with an overall increase of 0.6%. We had budgeted an 8% increase based on fall data from Mercer before negotiated rates were finalized.
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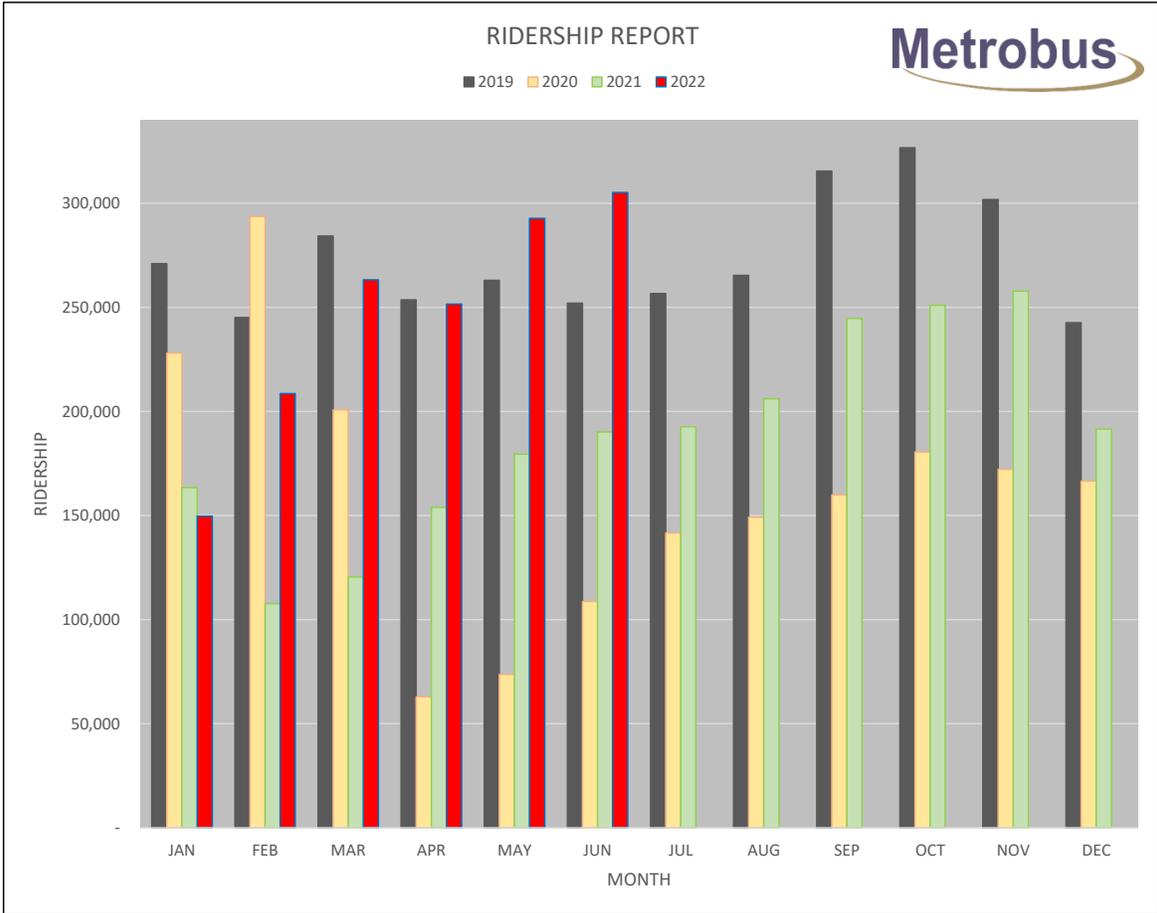
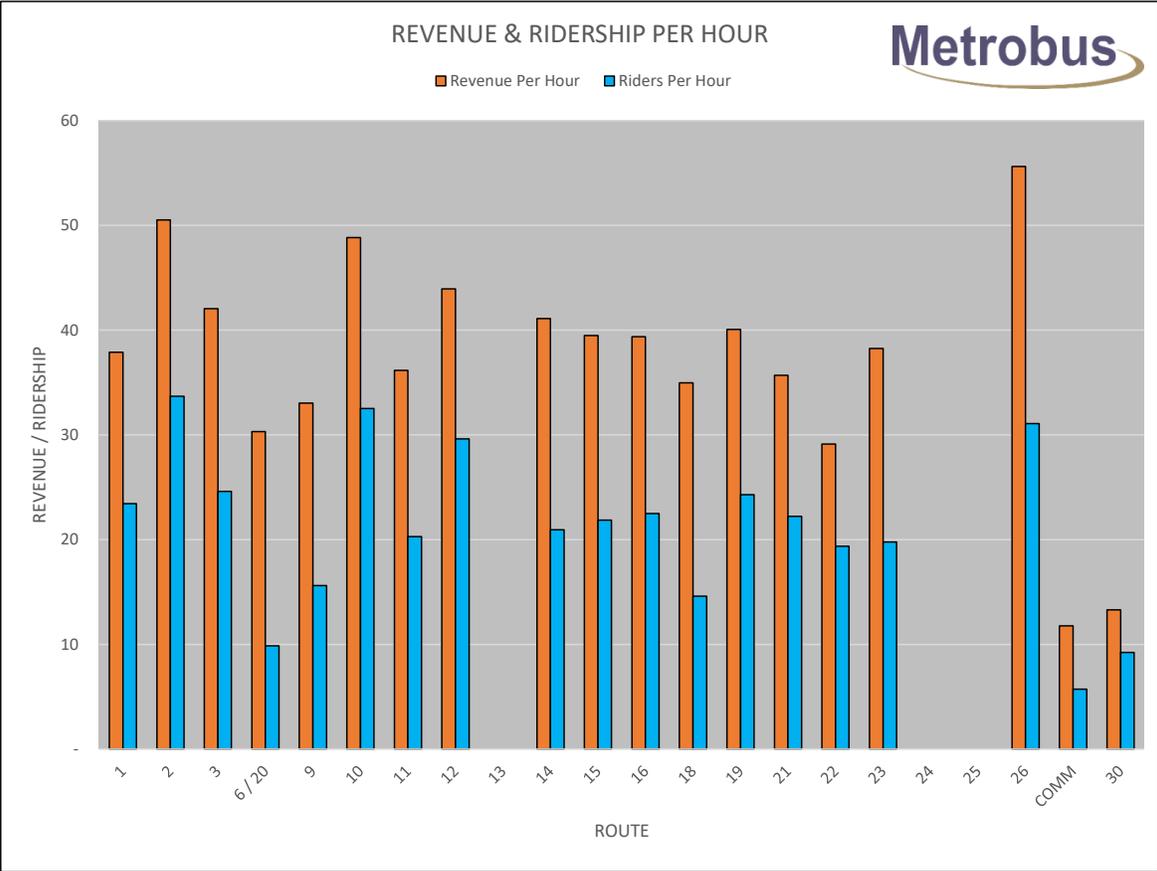
**ST. JOHN'S TRANSPORTATION COMMISSION**  
**BUDGET VARIANCES (CONTINUED...)**  
 JUNE, 2022



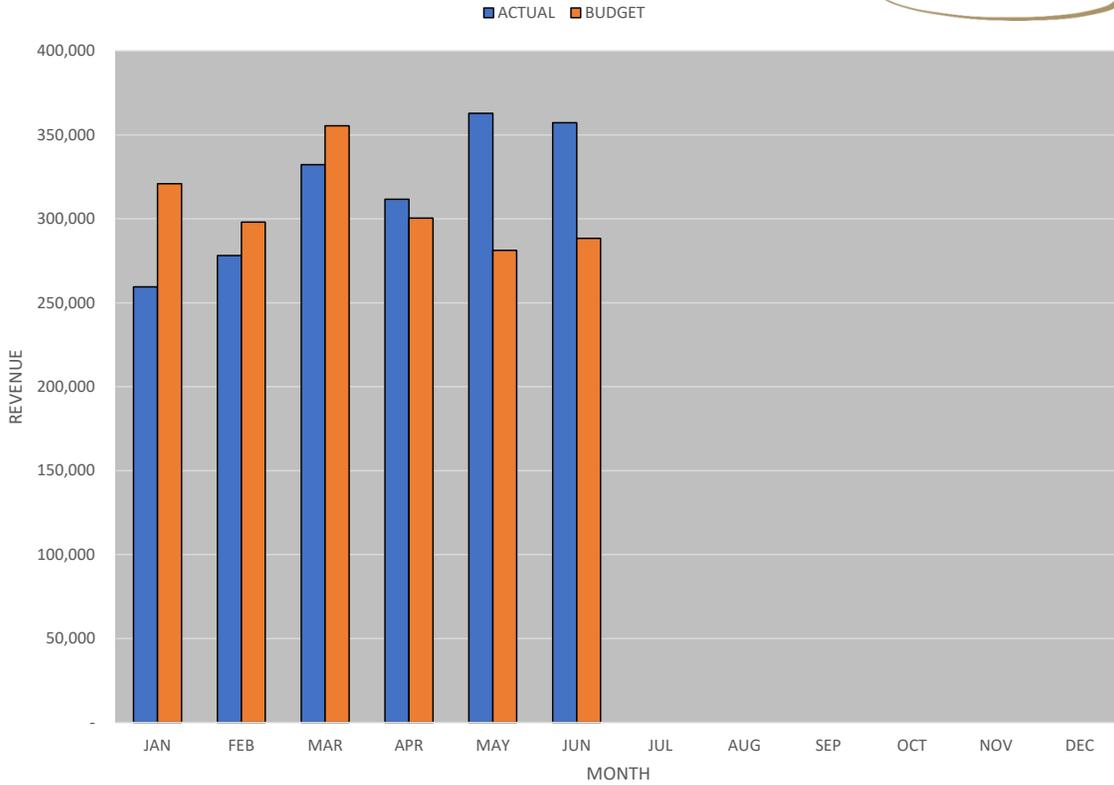
PENSION EXPENSE \$25,363	☆ More members in DC plan than budgeted.	
AUDIT & LEGAL EXPENSE (\$4,344)	☆ Hours for replacement Admin Assistant.	(\$4,344)
COMPUTER EXPENSE (\$6,915)	☆ General overall expenses were higher than budget this month.	
MISCELLANEOUS EXPENSE (\$3,619)	☆ Bank fees with e-store higher than budget due to sales volume. ☆ Timing of other miscellaneous expenses vs budget. ☆ Meeting room - negotiations	(\$2,157) (\$1,000) (\$482) <hr/> <b>(\$3,639)</b>
CAPITAL OUT OF REVENUE (\$10,637)	☆ 2 Tablets for additional taxi units at GOBUS.	(\$10,637)
BANK LOAN PAYMENT \$39,000	☆ (1) Account based PIM debt not taken, (2) payments for 2012 buses and 2014 buses debt payments for March were paid in advance.	

**GOBUS**

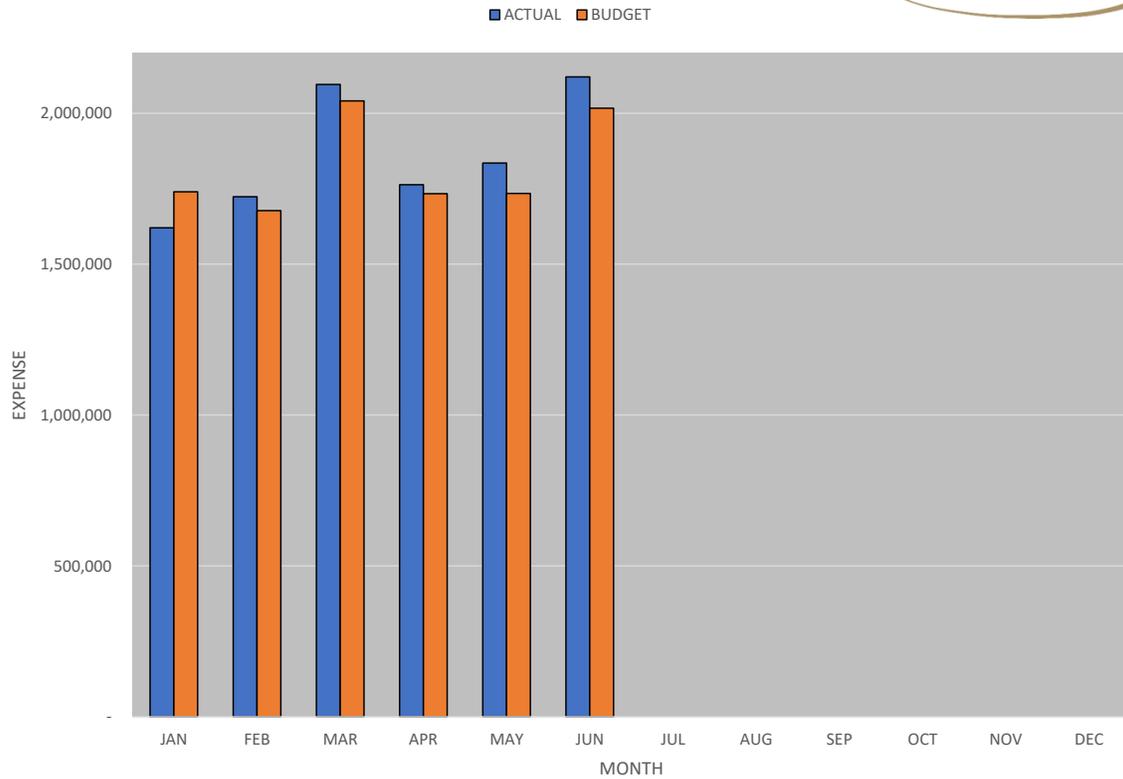
PASSENGER REVENUE - ACCESSIBLE SERVICES (\$9,518)	☆ Pass sales lower than budget as ridership remains down & some users moved to LIFT program.	
LOW INCOME PASS REVENUE \$10,642	☆ 412 active Go-Cards at the end of the month representing 6.6% of all active LIFT cards.	
MVT SUBSIDY EXPENSE \$50,284	☆ BUDGET - Credit to MVT for GO-Card usage: 10,580 rides @ \$2.50 ☆ BUDGET - Ridership Subsidy: 11,420 rides @ \$30.74 ☆ BUDGET - No Show Subsidy: 360 rides @ \$12.51 <hr/> ☆ ACTUAL - Credit to MVT for GO-Card usage: 7,109 rides @ \$2.50 ☆ ACTUAL - Ridership Subsidy: 9,942 rides @ \$30.74 ☆ ACTUAL - No Show Subsidy: 564 rides @ \$12.51 <hr/> <b>(\$331,766)</b> <hr/> <b>\$50,284</b>	\$26,450 \$351,097 \$4,504 <hr/> (\$18,534) (\$306,176) (\$7,056) <hr/> <b>(\$331,766)</b> <hr/> <b>\$50,284</b>
MISCELLANEOUS EXPENSE (\$3,021)	☆ Ride allocation for GO-CARD on Metrobus higher than budget.	(\$3,021)



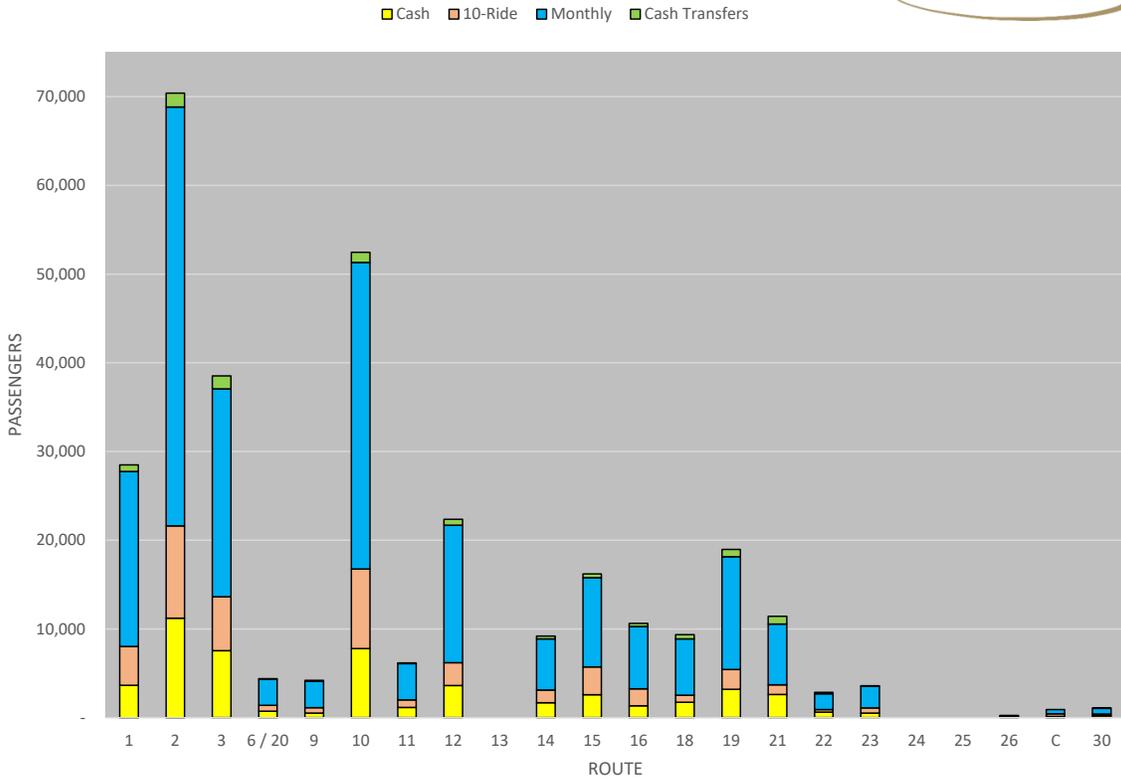
### REVENUE REPORT



### EXPENSE REPORT



TOTAL PASSENGERS BY ROUTE



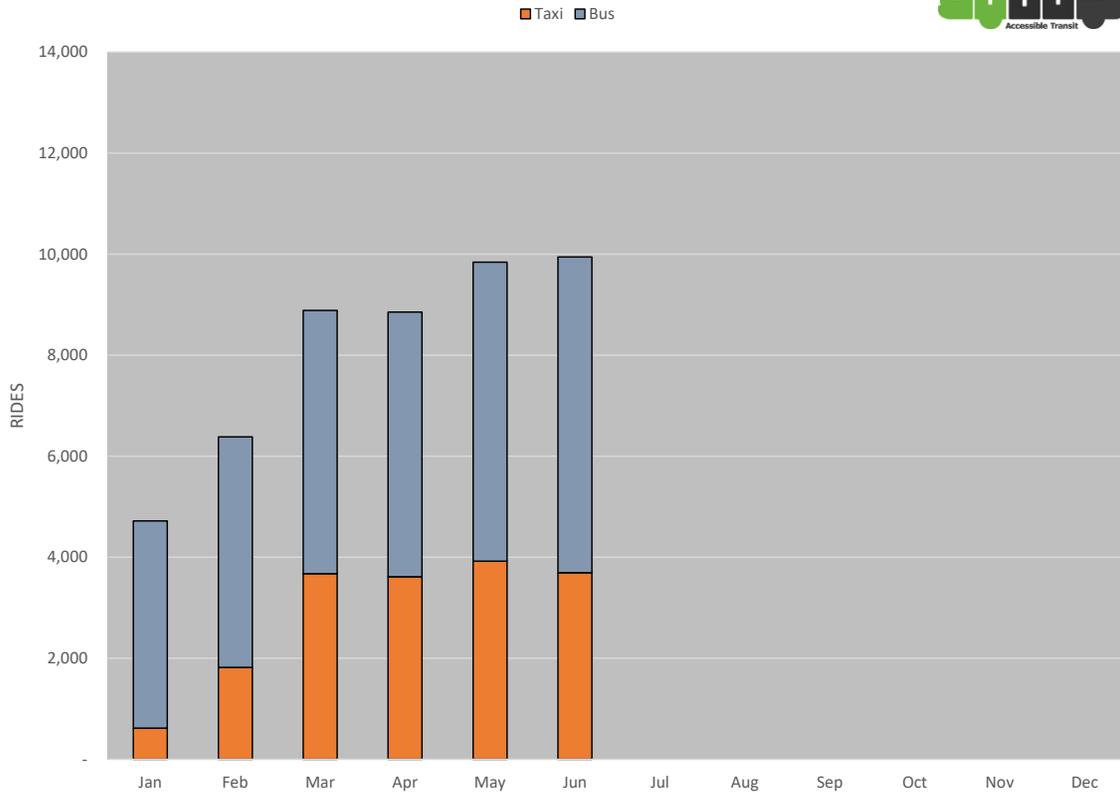
ROUTE	REVENUE HOURS	DIRECT BILLING	REVENUE	COST	RC RATIOS	
					MONTHLY	YTD
1	1,184.88		\$44,900.54	\$207,792.41	0.22	0.24
2	2,043.58		\$103,250.94	\$358,382.62	0.29	0.30
3	1,507.30		\$63,381.45	\$264,335.20	0.24	0.24
6	439.00		\$13,303.28	\$76,987.43	0.17	0.20
9	262.24		\$8,665.12	\$45,989.03	0.19	0.21
10	1,578.56		\$77,084.92	\$276,832.07	0.28	0.30
11	300.24		\$10,854.50	\$52,653.09	0.21	0.22
12	732.56		\$32,191.04	\$128,469.05	0.25	0.26
13	0.00		\$0.00	\$0.00	0.00	0.14
14	424.00		\$17,426.68	\$74,356.88	0.23	0.26
15	721.44		\$28,490.32	\$126,518.93	0.23	0.25
16	456.92		\$17,992.30	\$80,130.06	0.22	0.25
18	606.64		\$21,210.37	\$106,386.46	0.20	0.23
19	745.52		\$29,864.38	\$130,741.84	0.23	0.25
21	473.68	\$66,837.55	\$16,905.86	\$83,069.26	0.20	0.22
22	137.50	\$25,062.97	\$4,005.63	\$24,113.38	0.17	0.17
23	178.00		\$6,808.94	\$31,215.86	0.22	0.23
24	0.00		\$0.00	\$0.00	0.00	0.21
26	7.56		\$420.55	\$1,325.80	0.32	0.25
28	161.45	\$0.00	\$1,899.45	\$10,996.00	0.17	0.14
30	111.26	\$26,045.99	\$1,478.66	\$19,511.67	0.08	0.08
<b>30</b>	<b>12,072.33</b>	<b>\$117,946.51</b>	<b>\$500,134.93</b>	<b>\$2,099,807.03</b>	<b>0.24</b>	<b>0.25</b>

Cost / revenue hour (includes regular debt payments & special pension):

\$175.37

Total Expenses	\$2,062,440
Debt Interest	\$6,075
Debt Payment	\$52,000

### BUS RIDES / TAXI RIDES



### GOBUS RIDERS USING METROBUS

